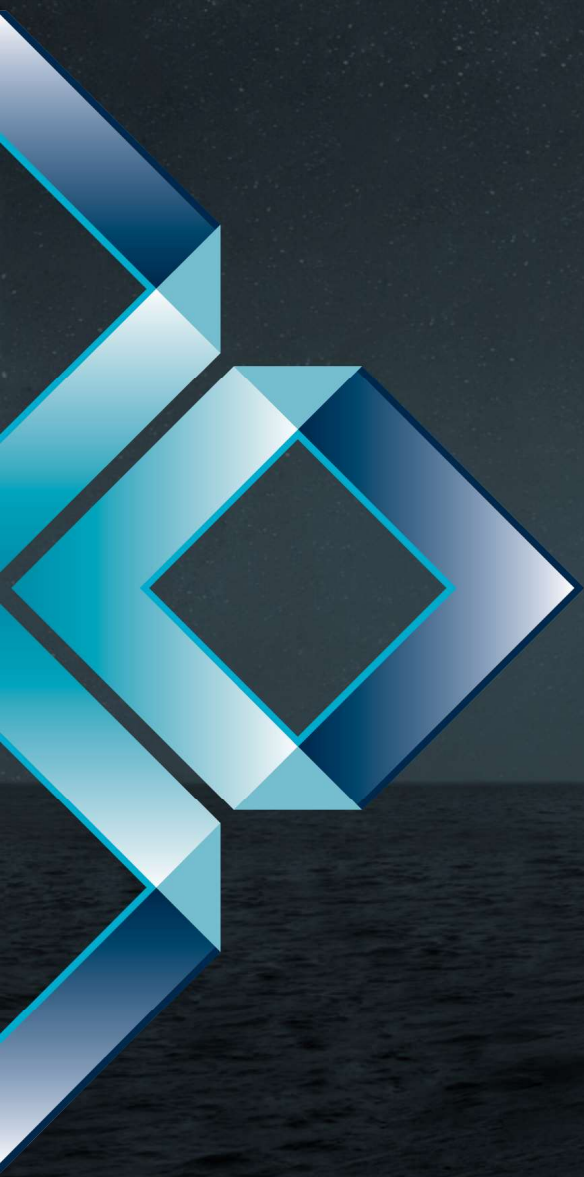




—

China and the impact on regional equities

—

Isaac Poole, Oreana Portfolio Advisory
Rizi Mohanty, FSSA Investment Managers
Dr Joseph Lai, Ox Capital



China and the impact on regional equities

Rizi Mohanty, Portfolio Manager

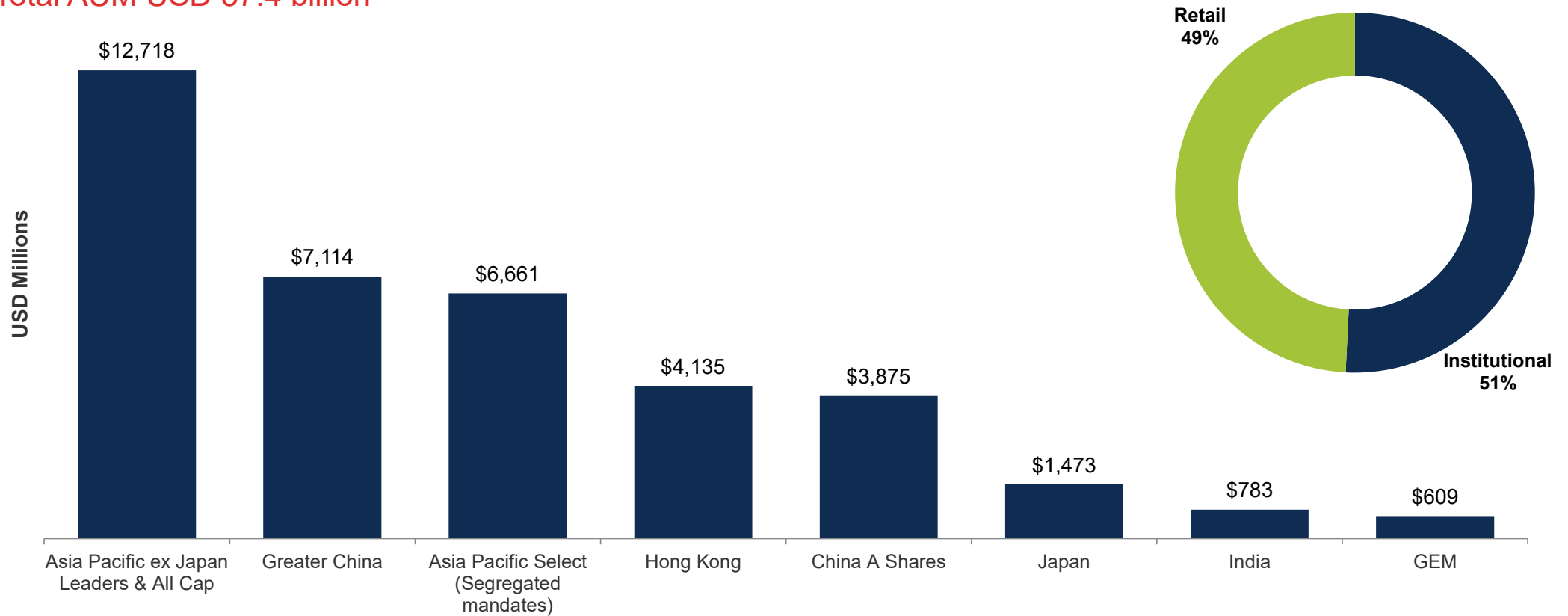
March 2022



For adviser use, not for onward distribution

FSSA Investment Managers

Total AUM USD 37.4 billion



Source: First Sentier Investors. Data as at 31 December 2021.

| The FSSA investment process?!

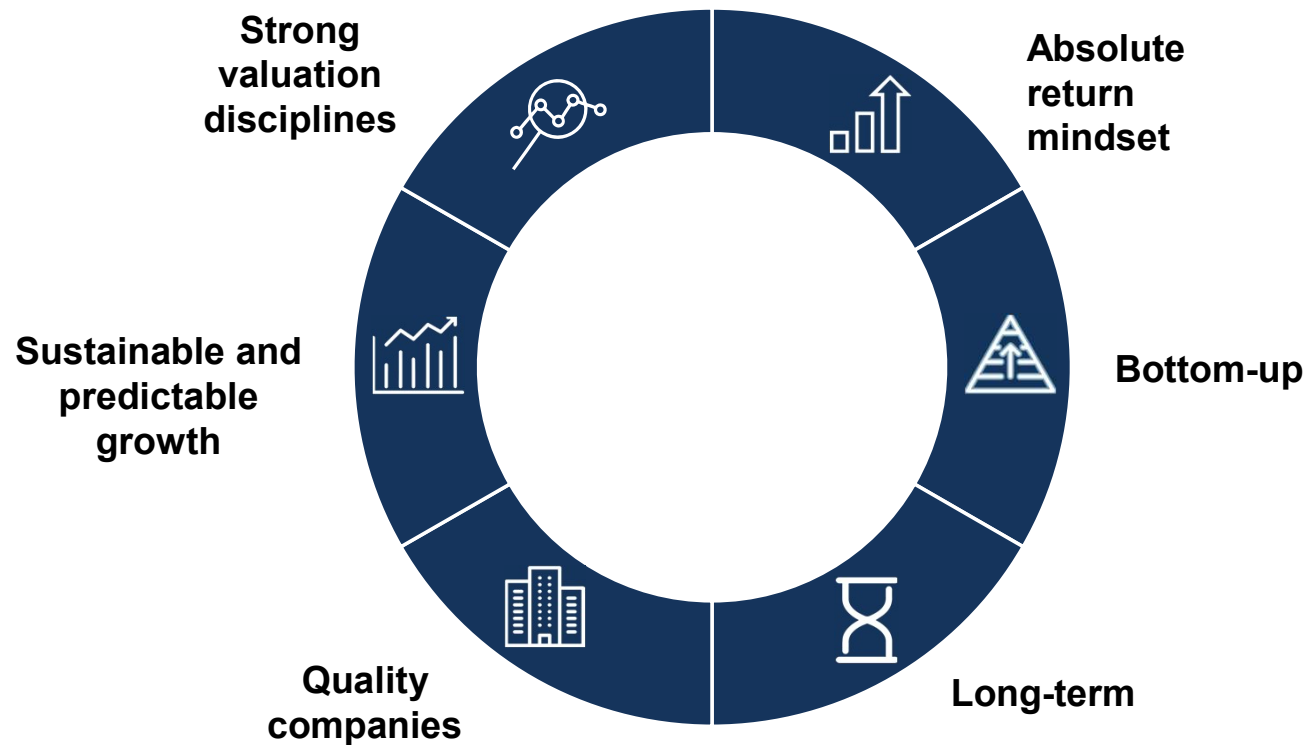
Pandemic, geo-politics, inflation, interest rates, regulatory & policy swings, high valuations, growth?



★ The FSSA investment team?

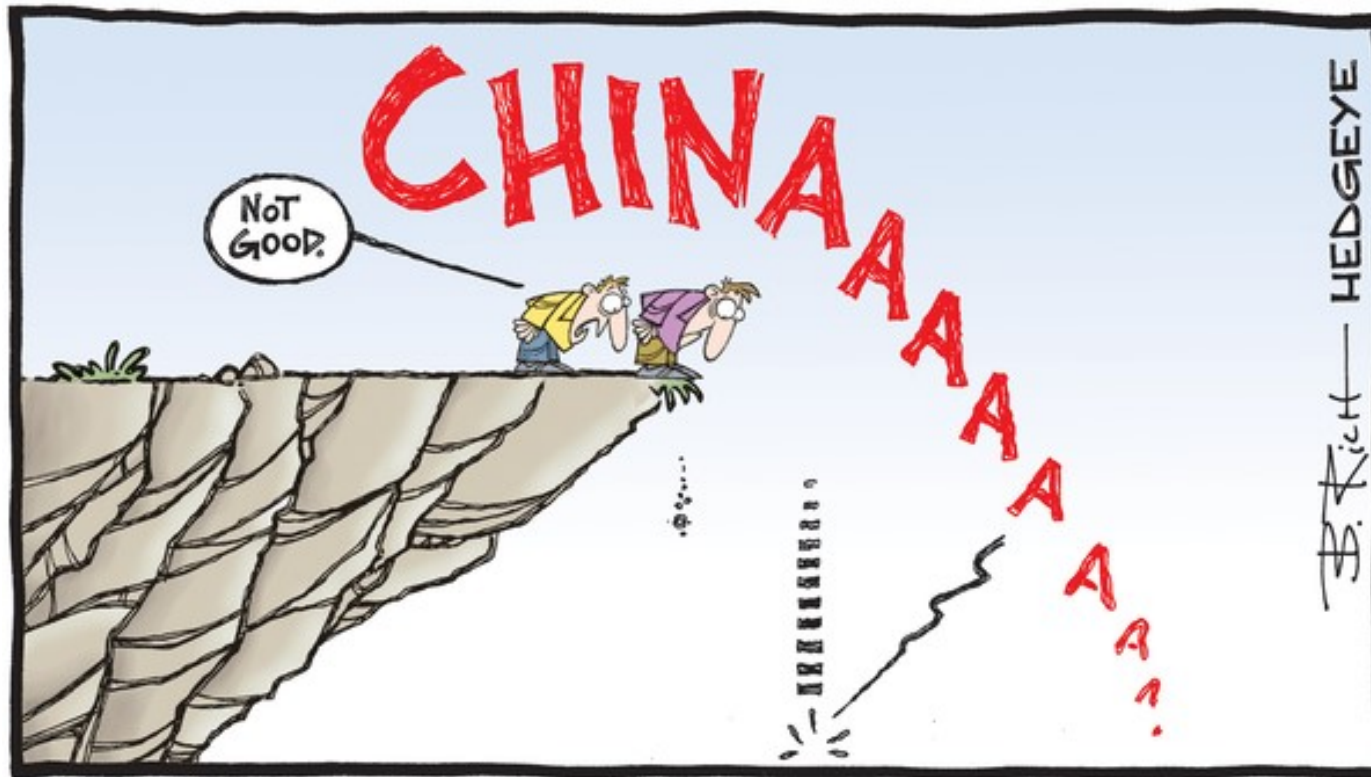
Source: Hedgeye Cartoons, FSSA Investment Managers.

| The FSSA investment process



★ *...what you think and do when something you own halves*

| Major investor concerns on China



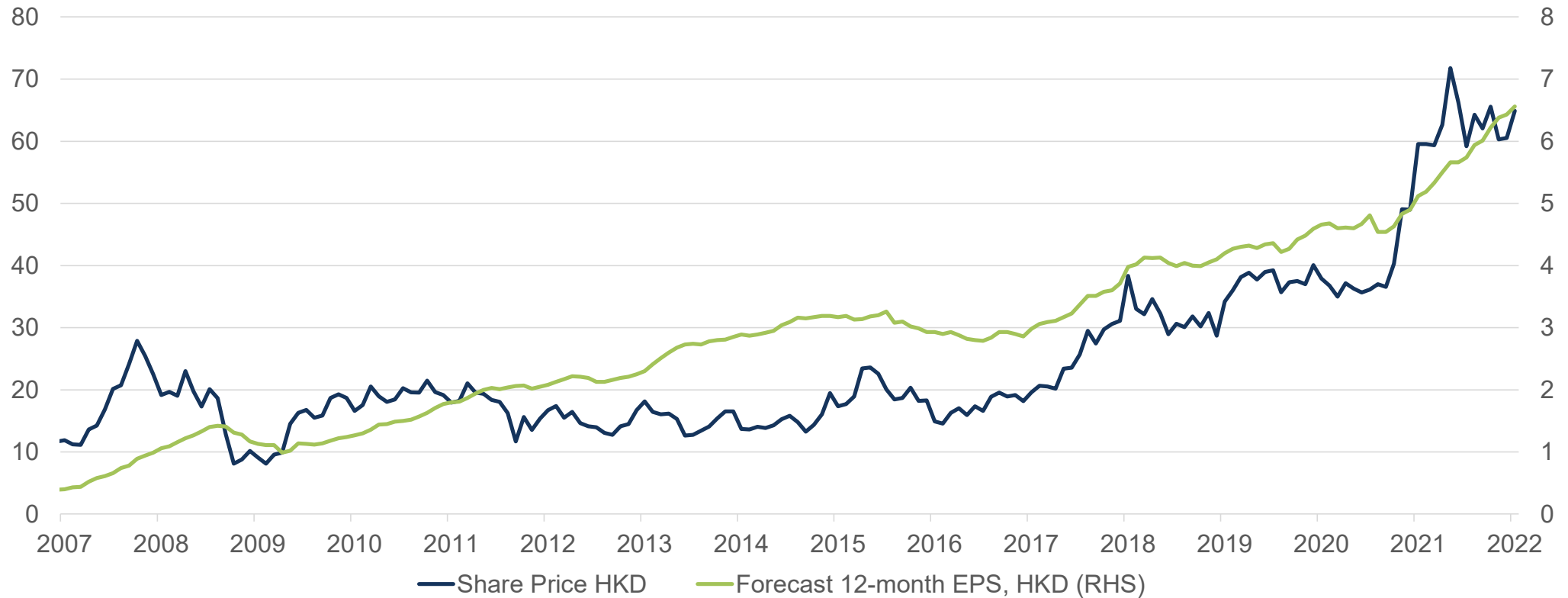
Source: Hedgeye Cartoons, FSSA Investment Managers.

| Major investor concerns on China

- New regulations
- Property sector regulations and deleveraging
- Common prosperity
- Slowing economy

Stocks tend to follow earnings in the long run

China Merchants Bank (3968.HK) share price vs. forward EPS



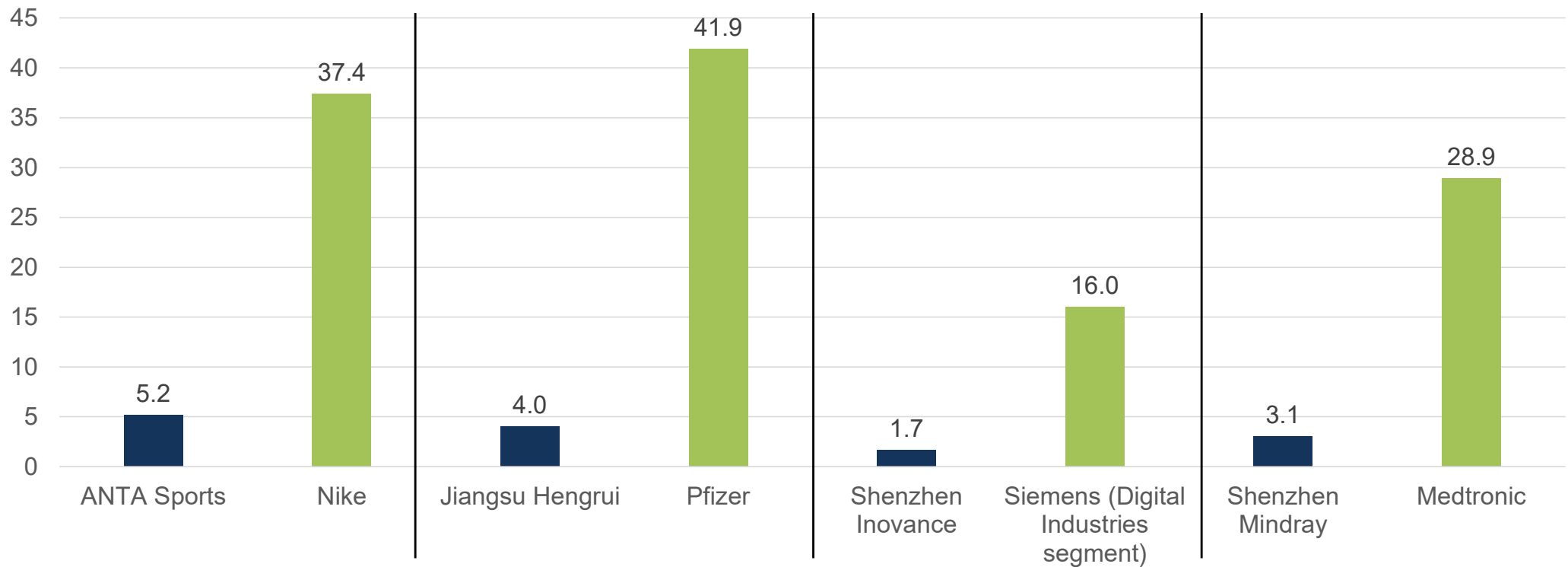
Source: Factset, FSSA Investment Managers, February 2022. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. All securities mentioned herein may or may not form part of the holdings of First Sentier Investors' portfolios at a certain point in time, and the holdings may change over time.

| Our views

- Focus on high-quality companies (more than ever) with higher profits in 5-10 years' time
- Positive to see the market is more focused on risks
- Policy-makers are more accommodative easing monetary supply and property market restrictions
- Take advantage of more attractive valuations in good companies

Long growth runway for domestic leaders

Revenue Comparison (2020, USD billions)



Source: Bloomberg, FSSA Investment Managers, February 2022. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. All securities mentioned herein may or may not form part of the holdings of First Sentier Investors' portfolios at a certain point in time, and the holdings may change over time.

Disclaimer

References to “we” or “us” are references to First Sentier Investors (FSI). The FSSA Investment Managers business forms part of First Sentier Investors, which is a global asset management business that is ultimately owned by Mitsubishi UFJ Financial Group, Inc (MUFG), a global financial group.

In Hong Kong, this document is issued by First Sentier Investors (Hong Kong) Limited (FSI HK) and has not been reviewed by the Securities & Futures Commission in Hong Kong. In Singapore, this document is issued by First Sentier Investors (Singapore) (FSIS) whose company registration number is 196900420D. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore. In Australia, this information has been prepared and issued by First Sentier Investors (Australia) IM Ltd (ABN 89 114 194 311, AFSL 289017) (FSI AIM).

This document is directed at persons who are professional, sophisticated or wholesale clients and has not been prepared for and is not intended for persons who are retail clients. The information herein is for information purposes only. It is not intended to provide you with financial product advice and does not take into account your objectives, financial situation or needs. Before making an investment decision you should consider, with a financial advisor, whether this information is appropriate in light of your investment needs, objectives and financial situation. Some of the funds mentioned herein are not authorised for offer/sale to the public in certain jurisdiction. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. All securities mentioned herein may or may not form part of the holdings of First Sentier Investors’ portfolios at a certain point in time, and the holdings may change over time.

Any opinions expressed in this material are the opinions of the individual authors at the time of publication only and are subject to change without notice. Such opinions: (i) are not a recommendation to hold, purchase or sell a particular financial product; (ii) may not include all of the information needed to make an investment decision in relation to such a financial product; and (iii) may substantially differ from other individuals within First Sentier Investors.

Please refer to the relevant offering documents in relation to any funds mentioned in this material for details, including the risk factors and information on requirements relating to investor eligibility before making a decision about investing in such funds. The offering document is available from First Sentier Investors and FSI on its website and should be considered before any investment decision in relation to any such funds.

Neither MUFG, FSI HK, FSIS, FSI AIM nor any of affiliates thereof guarantee the performance of any investment or entity referred to in this document or the repayment of capital. Any investment in funds referred to herein are not deposits or other liabilities of MUFG, FSI HK, FSIS, FSI or affiliates thereof and are subject to investment risk, including loss of income and capital invested.

To the extent permitted by law, no liability is accepted by MUFG, FSI HK, FSIS, FSI AIM nor any of their affiliates for any loss or damage as a result of any reliance on this material. This material contains, or is based upon, information that we believe to be accurate and reliable, however neither the MUFG, FSI HK, FSIS, FSI AIM nor their respective affiliates offer any warranty that it contains no factual errors. No part of this material may be reproduced or transmitted in any form or by any means without the prior written consent of FSI.

Any performance information has been calculated using exit prices after taking into account all ongoing fees and assuming reinvestment of distributions. No allowance has been made for taxation. Past performance is not indicative of future performance.

Copyright © First Sentier Investors (Australia) Services Pty Limited 2021

All rights reserved.



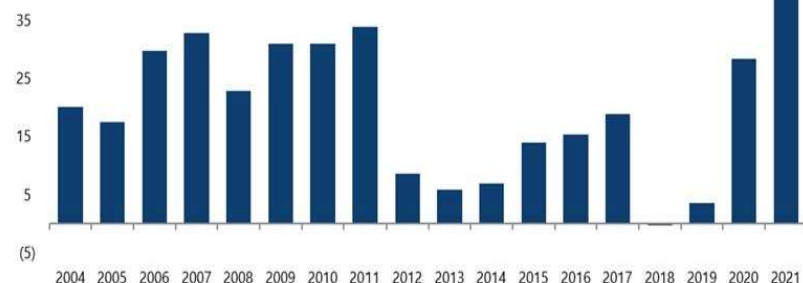
OX CAPITAL DYNAMIC EMERGING MARKETS FUND IN FOCUS

MARCH 2022

INDONESIA IS BENEFITTING FROM RISING ENERGY PRICES, DEMAND FOR EVS, AND IS ON THE CUSP OF A CYCLICAL RECOVERY

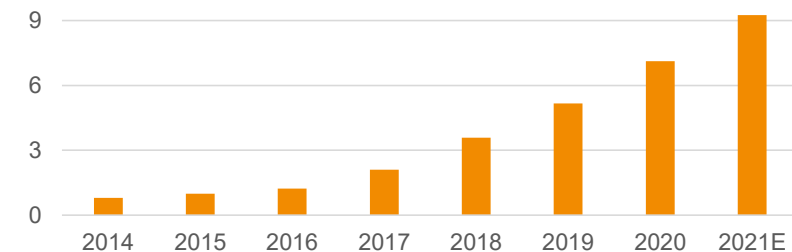
Rising energy and commodity prices is significantly turning around a decade of under-performance in Indonesian exports

Indonesia trade balance (USD Bn)



Indonesia's 200M internet users is seeing significant rise in mobile data consumption fueling new internet businesses

Mobile data consumption (GB per user per month)



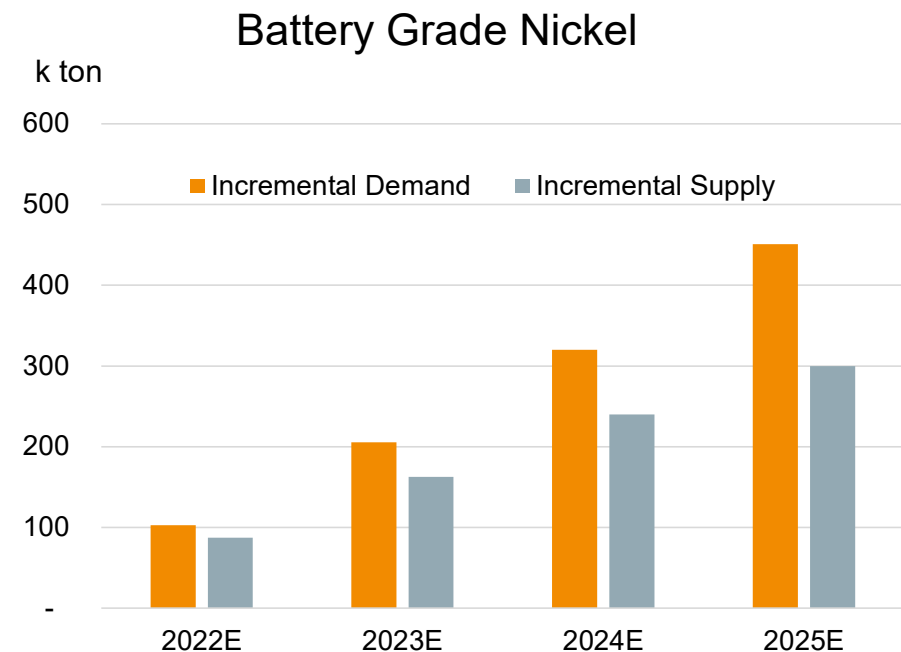
Sources: Top left, right: Jefferies; Bottom left: PT Telkom, OxCap Research

Indonesia is on the cusp of consumption and capital expenditure cycle



NICKEL IN INDONESIA IS ONE OF THE BEST WAYS TO PLAY THE EV BOOM THIS DECADE

- Nickel content per electric vehicle (EV) battery will grow as energy density requirement increases in coming years.
- Battery grade nickel demand is growing at 50% rate, and supply is limited.
- The lack of alternatives means that the bulk of incremental supply will come from Indonesia.
- Indonesia is creating a whole new industry of battery manufacturing from mining to battery assembly. Global companies like LG and CATL have invested significantly to set up manufacturing plants in Indonesia.
- Our portfolio includes ANTM, an Indonesian government-owned gold and nickel miner that is a key part of the Indonesian government strategy to domesticate EV battery production. Vale Indonesia is a pure play on nickel.



Source: Roskill, OxCap Research

| DISCLAIMER

This material has been prepared by Ox Capital Management Pty Ltd (ABN 60 648 887 914 AFSL 533828) (OxCap), the investment manager of Ox Capital Dynamic Emerging Markets Fund (Fund). Fidante Partners Limited ABN 94 002 835 592 AFSL 234668 (Fidante) is a member of the Challenger Limited group of companies (Challenger Group) and is the responsible entity of the Fund. Other than information which is identified as sourced from Fidante in relation to the Fund, Fidante is not responsible for the information in this material, including any statements of opinion.

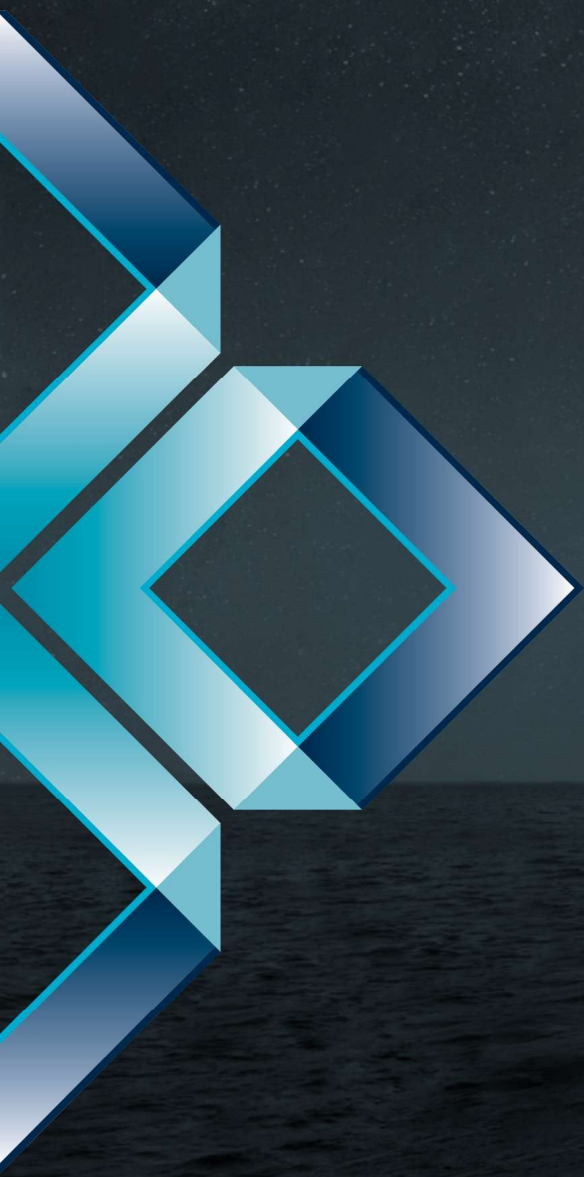
It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable to your circumstances. The Fund's Target Market Determination and Product Disclosure Statement (PDS) available at www.fidante.com should be considered before making a decision about whether to buy or hold units in the Funds. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information.

Past performance is not a reliable indicator of future performance.

Any projections are based on assumptions which we believe are reasonable but are subject to change and should not be relied upon.

OxCap and Fidante have entered into arrangements in connection with the distribution and administration of financial products to which this material relates. In connection with those arrangements, OxCap and Fidante may receive remuneration or other benefits in respect of financial services provided by the parties.

Fidante is not an authorised deposit-taking institution (ADI) for the purpose of the Banking Act 1959 (Cth), and its obligations do not represent deposits or liabilities of an ADI in the Challenger Group (Challenger ADI) and no Challenger ADI provides a guarantee or otherwise provides assurance in respect of the obligations of Fidante. Investments in the Funds are subject to investment risk, including possible delays in repayment and loss of income or principal invested. Accordingly, the performance, the repayment of capital or any particular rate of return on your investments are not guaranteed by any member of the Challenger Group.



Will higher rates be a headwind for Australian Equities?

Jo Potts, Findex

Andrew Fleming, Schroders

Will Riggall, Clime Investment Management



Schroders



Presentation

Schroder Australian Equities

Andrew Fleming, Deputy Head of Australian Equities

March 2022

For professional investors or advisers only

Everyone has a plan until they get punched

As of 28 February 2022

Market return (Rolling period returns)			
	1year	3 years (p.a.)	5 years (p.a.)
Top 20 Leaders	9.4%	8.6%	8.0%
ASX 200	10.2%	8.4%	8.5%
ASX Small Ords	5.0%	7.7%	9.4%
Resources	13.7%	16.8%	17.5%
Property	23.9%	6.8%	7.7%
Banks	12.4%	6.6%	3.1%

Macro factors		
	Spot	Mid Cycle
Cash rate (Mar-20)	0.10%	
10 year bonds - AUD	2.35	1.00%
10 year bonds - USD	2.01	
AUDUSD	0.73	0.75

EV / EBIT Multiples			
	FY1	FY2	Mid Cycle
Industrials	20.4	16.2	15.5
Healthcare	25.3	26.8	21.9
Bond sensitives	21.8	17.4	15.4
Property	21.0	20.7	25.8
Resources	6.5	13.1	13.5
Banks (NPAT)	16.1	17.1	18.3
IT	45.6	39.5	23.2

Commodities			
	Price	YoY %	Mid Cycle
Gold (US\$/oz)	1901	9.9%	1400
Oil (US\$/bbl)	96	55.6%	65
Iron Ore (US\$/mt)	142	-14.3%	62
Coking Coal (US\$/mt)	275	230.9%	135
Wheat (US\$/mt)	360	11.8%	

Source: Schroders, Factset. Past performance is not indicative of future performance.

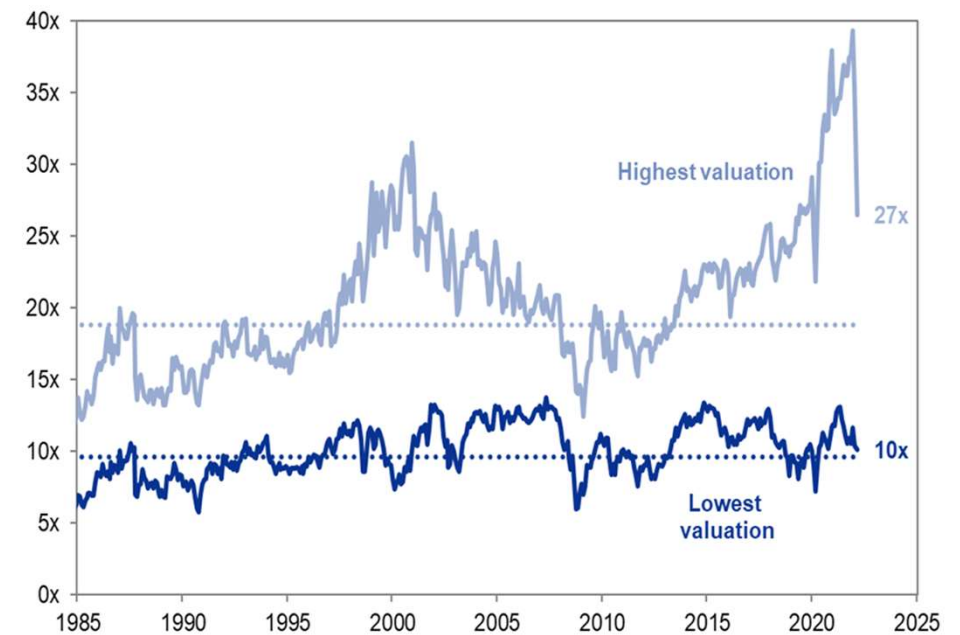
Jerome Powell has driven the equity market

95% correlation between major central bank assets vs MSCI AC World

Correlation between central banks / global market



S&P 500 FY2 P/E multiple top and bottom quintiles



Source: Refinitiv / Schroders

Valuation dispersion has widened sharply

ASX P/E de-ratings

High PE firms at 39.2x, 58% above the 20-yr average



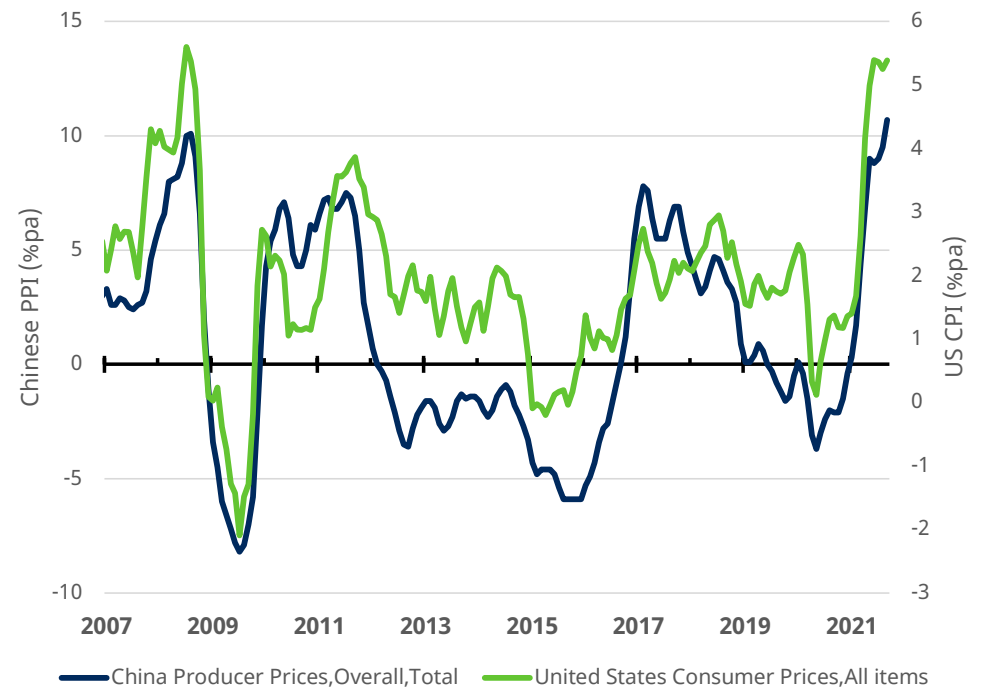
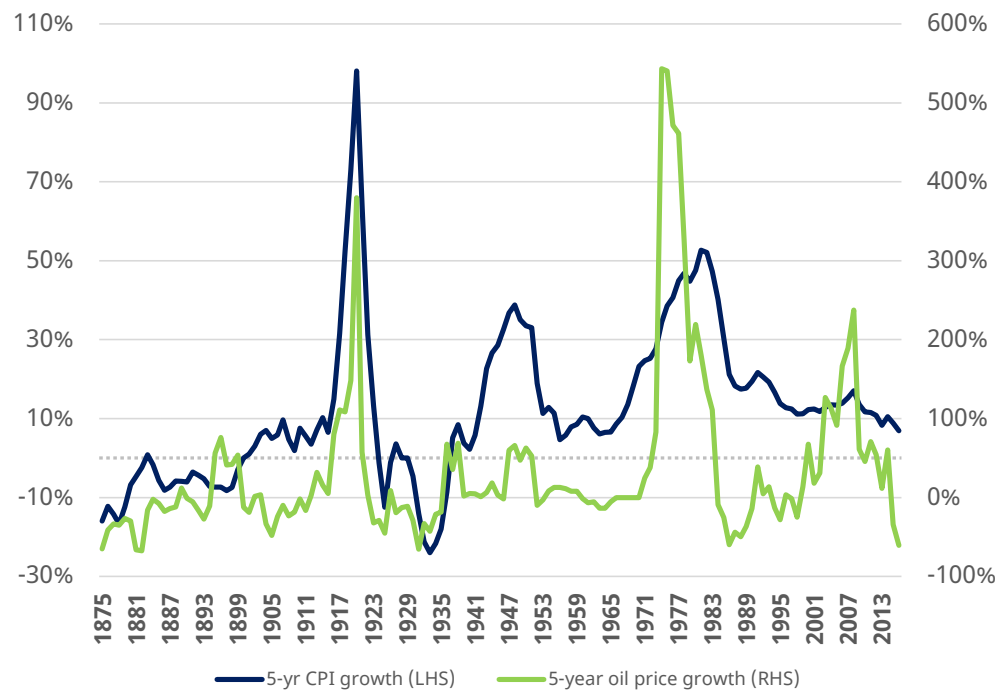
Low PE firms at 10.0x, 7% above the 20-yr average



Source: Goldman Sachs

Putin on the inflation

Energy prices drive inflation

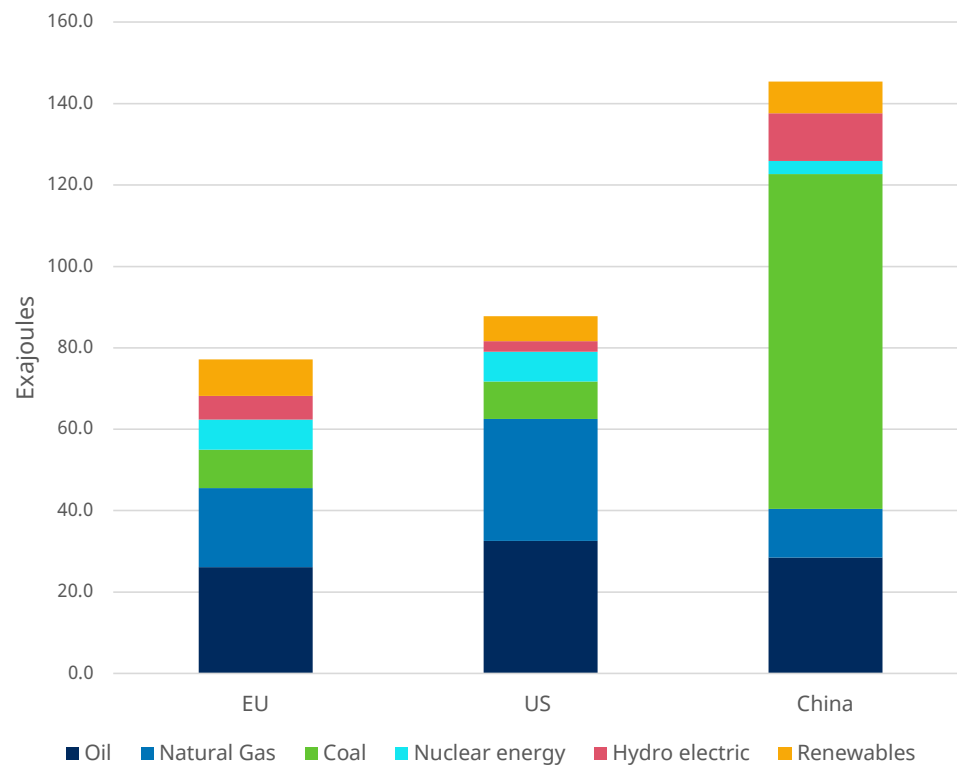


Source: Schroders Factset, Goldman Sachs

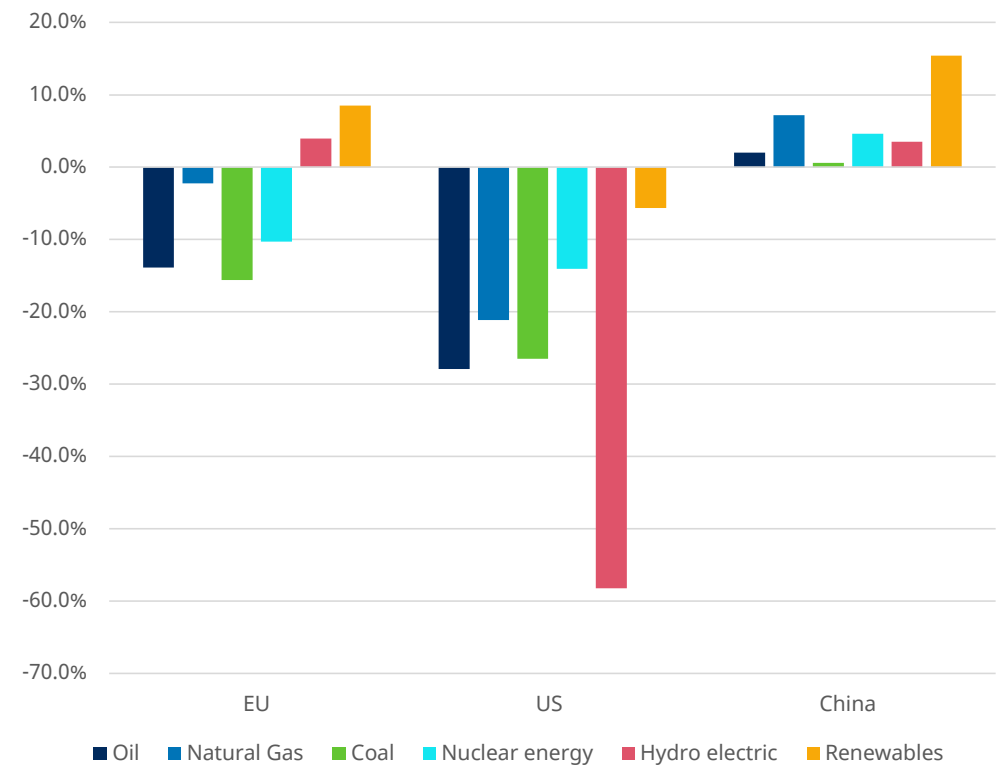
Zero Carbon

2020 energy mix and YoY growth rates

Energy Consumption - Exajoules



YoY change in energy source

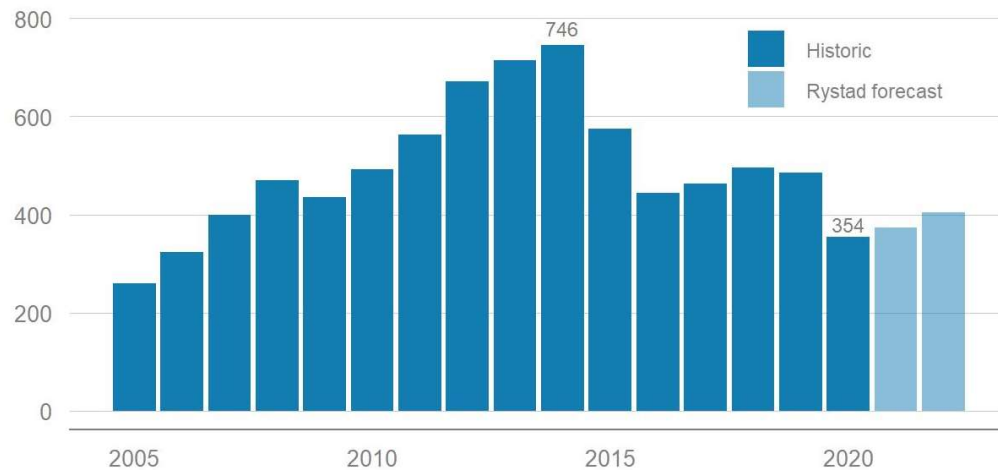


Source: BP Statistical Review of World Energy July 2021

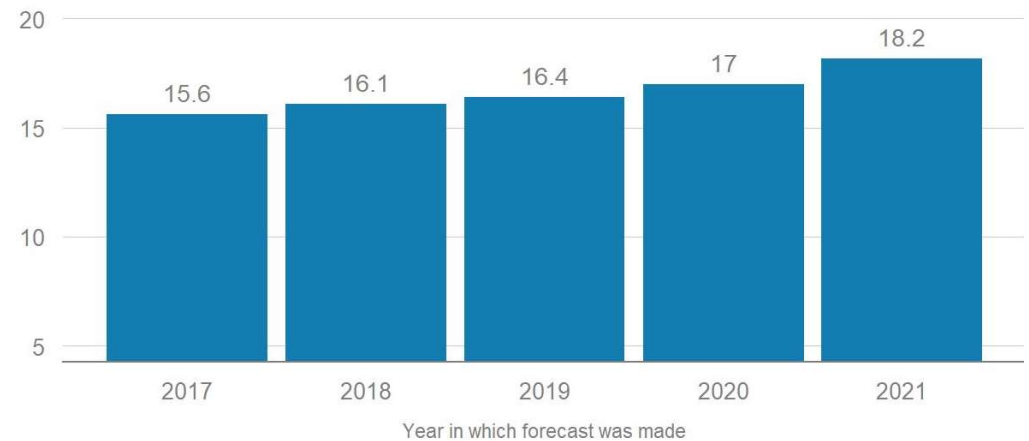
Greta Thunberg's law of unintended consequences

Supply of fossil fuels has been choked; and demand keeps increasing

Oil and Gas Field Development Capex



CNPC's estimate of peak Chinese Oil



Source: Morgan Stanley, Rysad Energy

Phil Lowe hasn't unleashed animal spirits

Just a housing bubble

Business investment versus GDP



Capacity Utilisation



Source: Citi Research, RBA, NAB

Disclaimer

The information contained in this presentation is current as at the date of publication and is provided by Schroder Investment Management Australia Limited (ABN 22 000 443 274, AFSL 226473)(**Schroders**). It is intended solely for Wholesale Clients (as defined under the *Corporations Act 2001* (Cth)). The recipient of the information contained in this presentation agrees not to pass on any credit rating and/or related research to a party who is not a Wholesale Client. Investment in any of the Schroders funds may be made on an application form accompanying the relevant Product Disclosure Statement (**PDS**) which is available from Schroders. This presentation does not contain and should not be taken as containing any financial product advice or financial product recommendations. In making this presentation, no consideration has been given to the recipient's objectives, financial situation or needs. Before making any decision relating to a Schroders fund, you should obtain and read a copy of the relevant disclosure document for that fund to consider the appropriateness of the fund to your objectives, financial situation and needs.

Schroders does not give any warranty as to the accuracy, reliability or completeness of information which is contained in this presentation. Except insofar as liability under any statute cannot be excluded, Schroders and its directors, employees, consultants or any company in the Schroders Group do not accept any liability (whether arising in contract, in tort or negligence or otherwise) for any error or omission in this presentation or for any resulting loss or damage (whether direct, indirect, consequential or otherwise) suffered by the recipient of this presentation or any other person.

Total returns are calculated using exit price to exit price, after fees and expenses, and assuming reinvestment of income. Gross returns are calculated using exit price to exit price and are gross of fees and expenses. The repayment of capital and performance in any of the detailed funds are not guaranteed by Schroders or any company in the Schroders Group. Returns shown are before tax and fees and all income is reinvested.

Past performance is not a reliable indicator of future performance. Opinions constitute Schroders' judgement at the time of issue and are subject to change. Schroders may record and monitor telephone calls for security, training and compliance purposes. Investment guidelines represented are internal only and are subject to change without notice.

Opinions, estimates and projections in this presentation constitute the current judgement of the presenter(s) as of the date of this presentation. They do not necessarily reflect the opinions of Schroders or any member of the Schroders Group and are subject to change without notice. Any references to securities, sectors, regions and/or countries are for illustrative purposes only and are not to be construed as a recommendation to buy, sell or hold.

Third party data including MSCI data is owned by the applicable third party identified in the presentation and is provided for your internal use only. Such data may not be reproduced or re-disseminated and may not be used to create any financial instruments or products or any indices. Such data is provided without any warranties of any kind. Neither the third party data owner nor any other party involved in the publication of this document can be held liable for any error. The terms of the third party's specific disclaimers, if any, are set forth in the Important Information section at www.schroders.com.au.

Credit ratings are scales by which the future relative creditworthiness of a security is measured and express an opinion about the vulnerability of default. Credit ratings may be issued by an independent credit rating agency, or represent internal ratings prepared by Schroders. A change in a published credit rating can impact the price and liquidity of the security(ies) being re-rated. Investors should not rely on credit ratings in making investment decisions or view them as assurances of credit quality or the likelihood of default. The ratings issued included in the monthly report are intended to be used by wholesale clients as a guide only and should not be relied on by retail investors when making a decision to buy, hold or sell any securities or make any other investment decisions.



Will higher rates be a headwind for AE?

Will Riggall – Chief Investment Officer



Disclaimer

The information contained in this presentation has been prepared by Ralton AM Pty Ltd (Ralton), for use Financial Advisers and Professional Investors only (as defined in the *Corporations Act 2001*). The information contained herein is not intended to be advice and does not take into account any person's individual circumstances, financial situation and objectives.

The information in this presentation is current as at 31 February 2022.

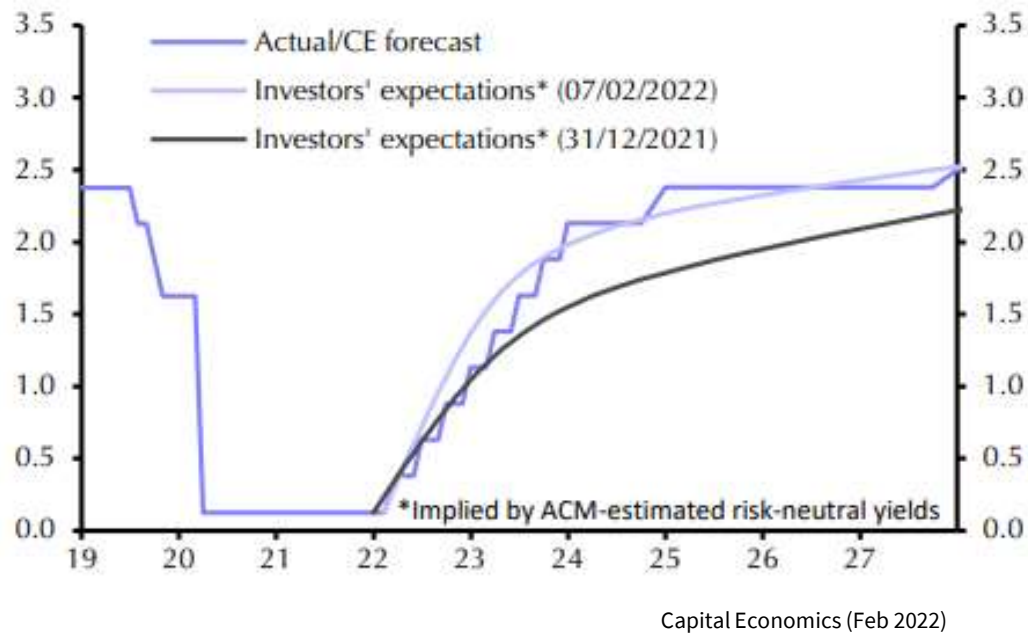
Investing involves the risk of capital loss and past results are not a reliable indicator of future performance and returns.

Ralton is a Corporate Authorised Representative of AdviceNet Pty Ltd, ABN 35 122 720 512 AFSL 308200.

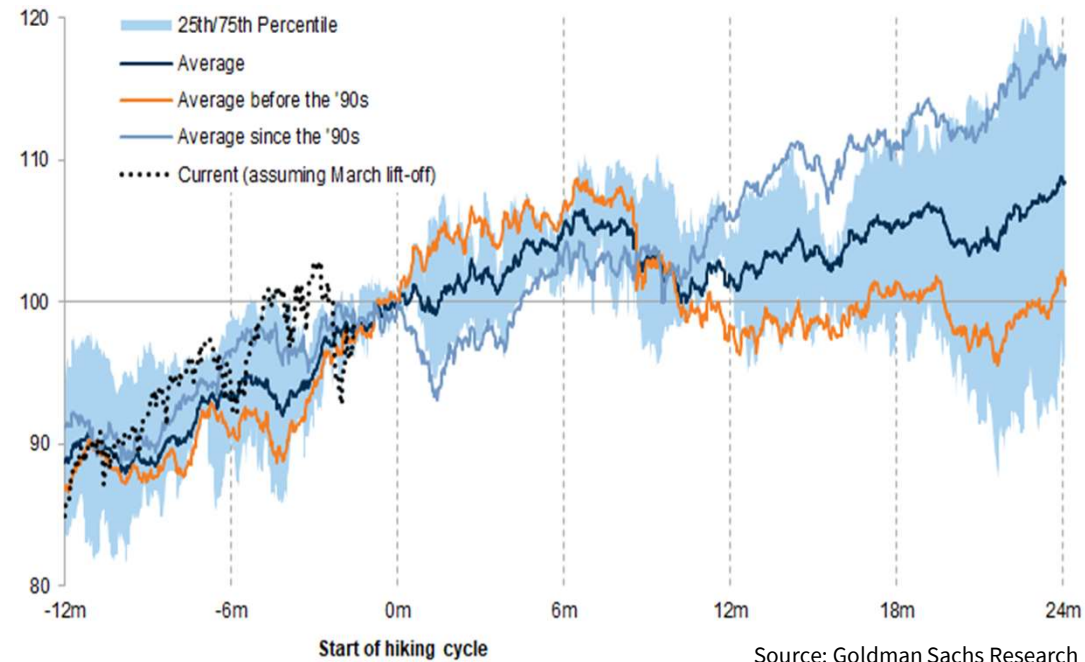


Inflation and the Fed

Rising expectation of interest rates



Rate rises are not bad for the share market



Its about positioning more than timing

High PE have led sell off



Source: Morgans Stanley

High PE valuations....still high

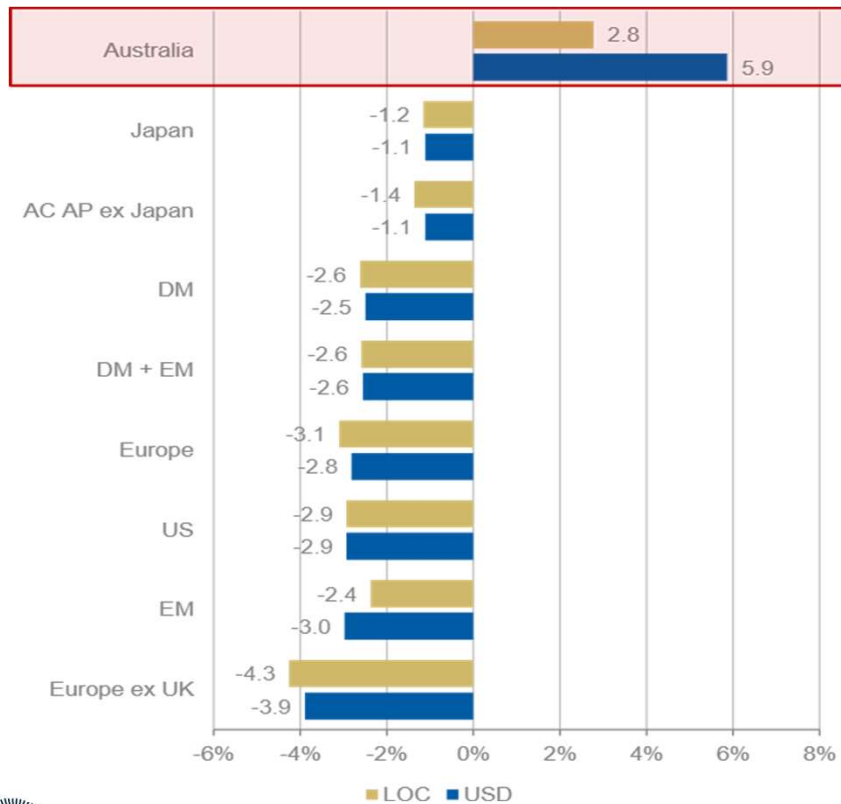


Source: Morgan Stanley



We are overweight AE

Australia shines in market volatility

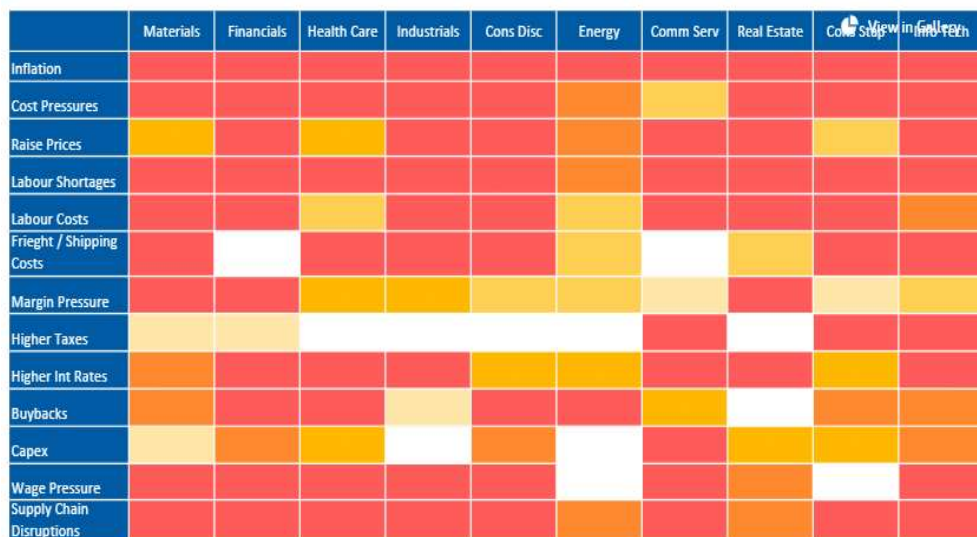


Global cyclical sectors have outperformed



Russia/Ukraine – cost impact is broad

In 1H21 results - Cost pressures dominated



Source: Alpha-Sense, Morgan Stanley Research. Pulled from Earnings transcripts, sales updates, guidance updates, conference presentations and investor/shareholder meetings. Universe is Australian Public Companies with Market cap > \$100m. Heatmap Colours: We have ranked mentions in Feb-2022 vs previous February's (back to 2014), top-ranked is in RED while bottom-ranked is WHITE.

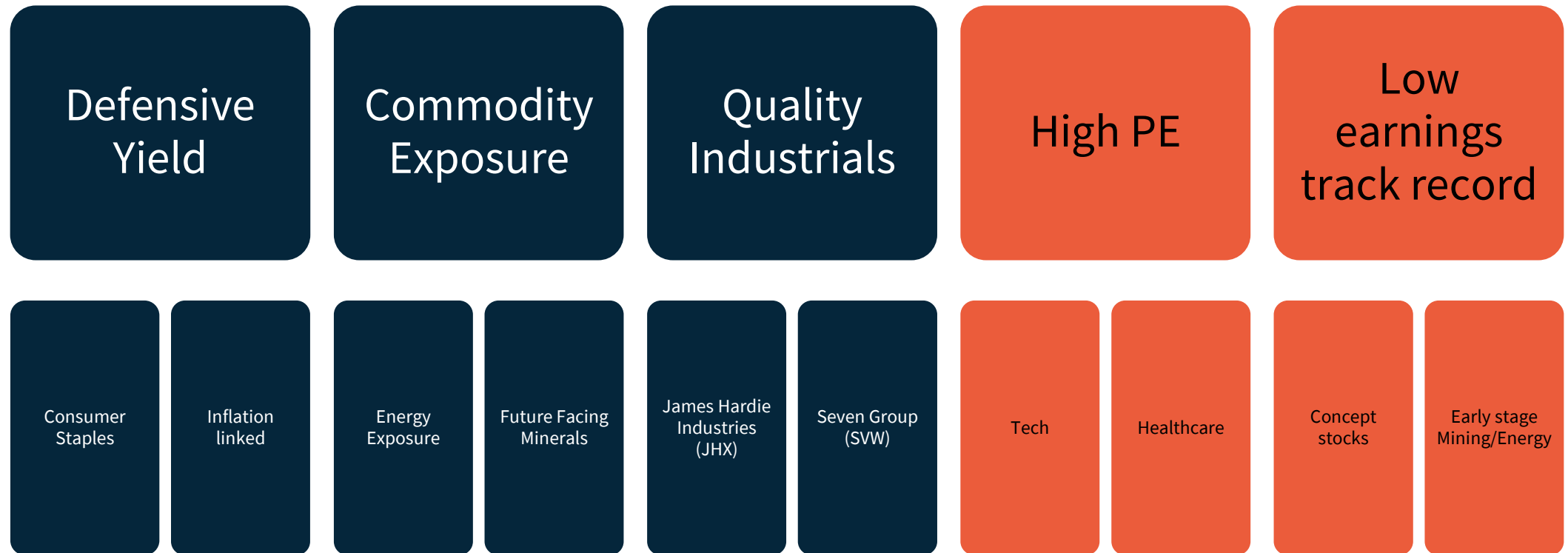
Russia & Ukraine to impact more than Energy



Source: World Bank, Refinitiv, Credit Suisse research



Portfolio positioning





Invest in people, who invest in you.

SPONSORS

