PIMCO

Saying goodbye to TINA

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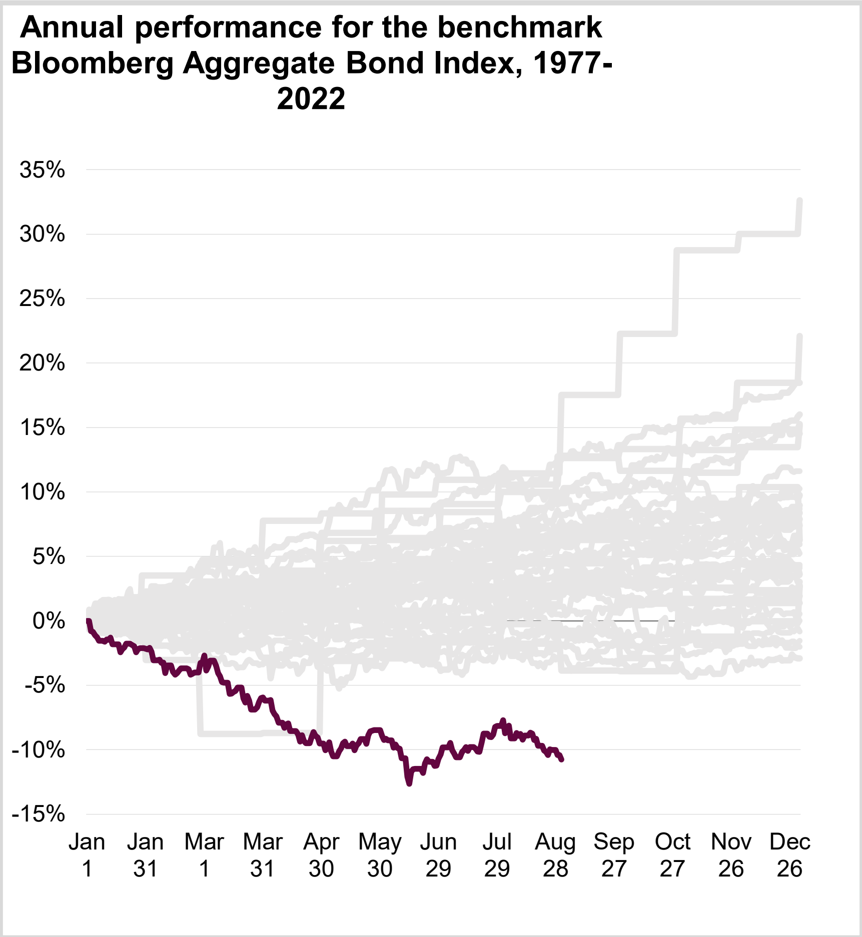
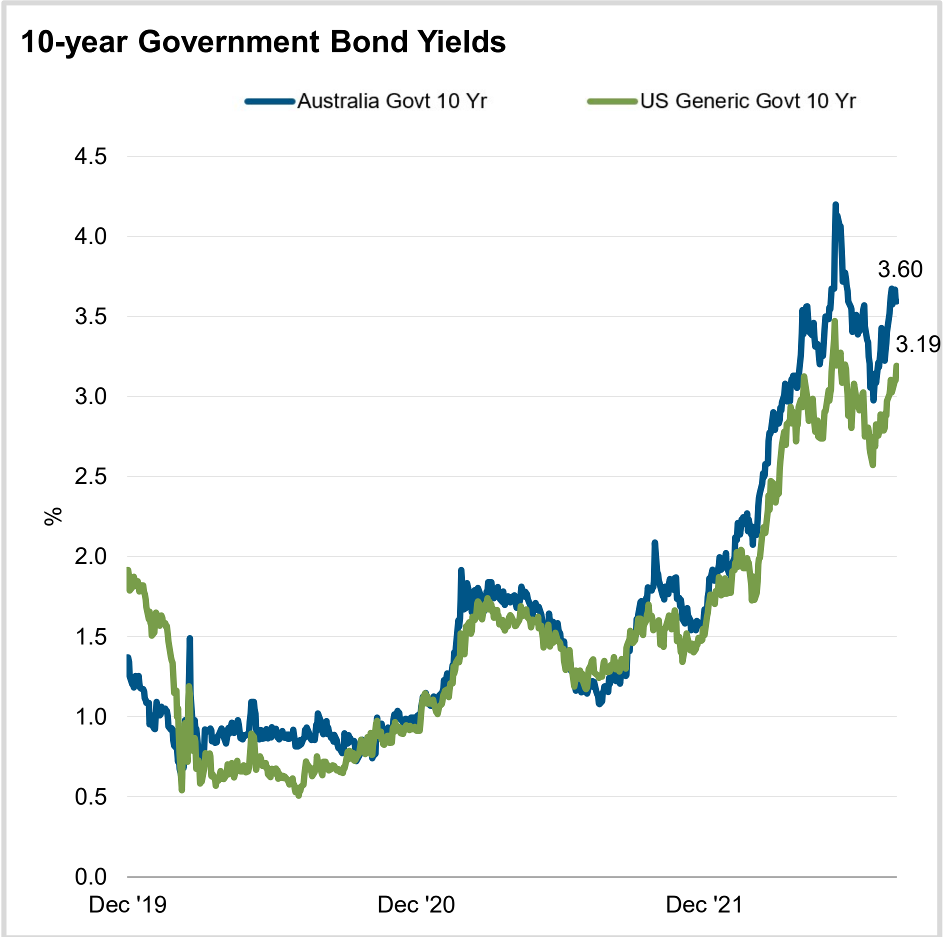
A company of Allianz

An unprecedented start to the year



Source: Bloomberg index data, as of 31 August 2022

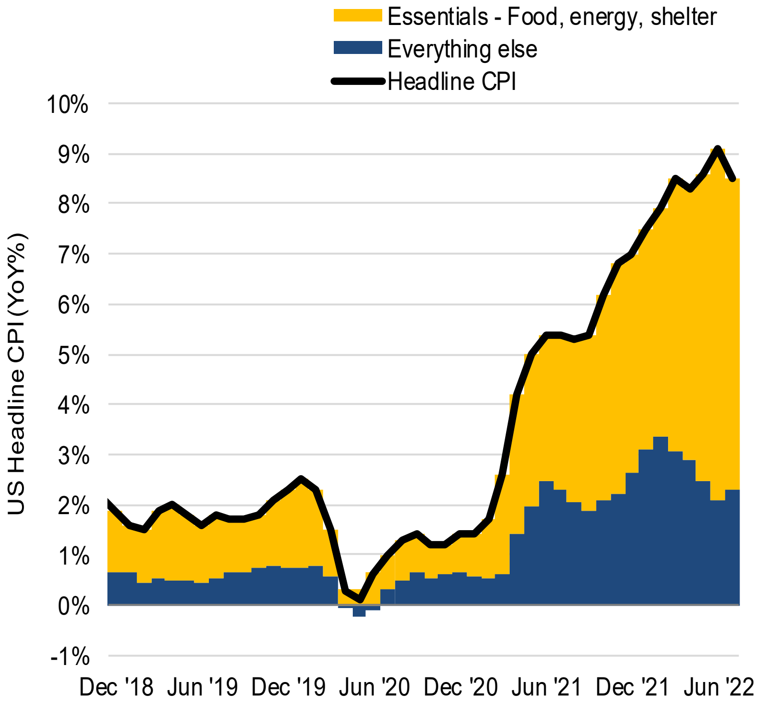


Source: Bloomberg index data, as of 31 August 2022

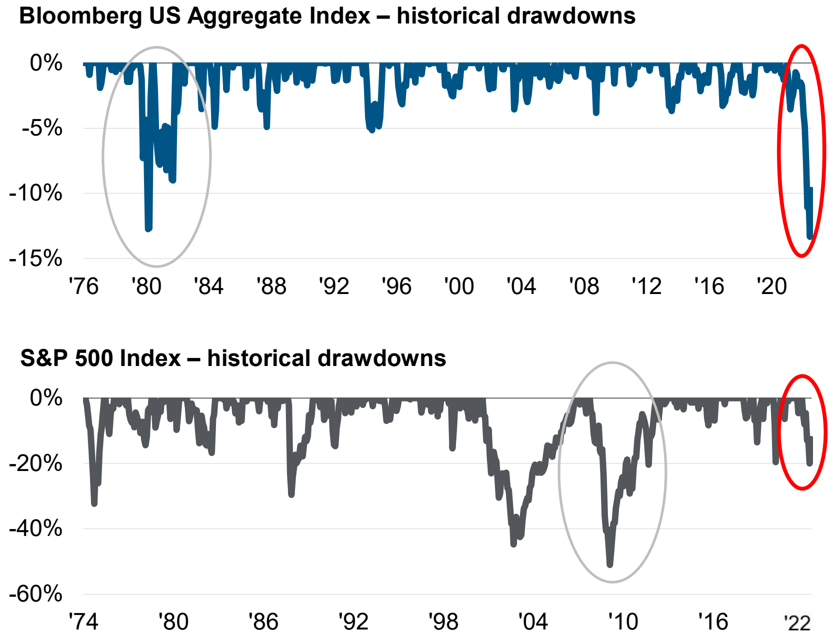
Past performance is not a guarantee or a reliable indicator of future results.
Refer to Appendix for additional performance and fee, investment strategy, portfolio analysis, portfolio structure, representative account, target return, and risk information.

Persistent inflation coupled with growth concerns fueled sharp drawdowns across both fixed income and equities

Persistent inflation



Continued sell-off



Headline CPI remained elevated over the second quarter driven by essential goods – primarily energy and shelter prices

Amid rising yields, the U.S. Agg posted its worst drawdown since the 80s and the S&P 500 officially entered a bear market

As of 31 July 2022

Source: PIMCO, Haver

Past performance is not a guarantee or a reliable indicator of future results.

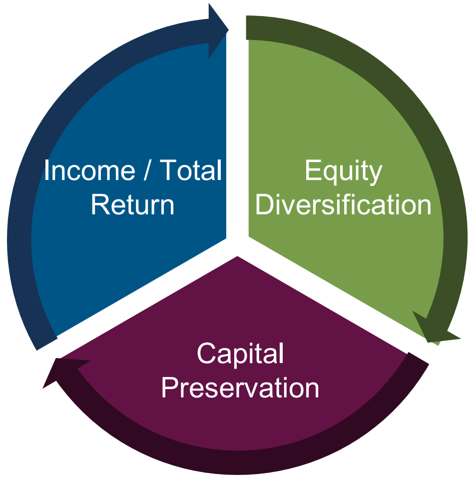
Refer to Appendix for additional forecast, index, and risk information

Tighter Financial Conditions

As of August 31, 2022. Source: Bloomberg, Haver.

PIMCO Financial Conditions Index (FCI) is a proprietary index that summarizes information about the future state of the economy contained in a wide range of financial variables. It includes variables such as the fed funds rate, bond yields, credit spreads, equity prices, oil prices and the broad trade-weighted USD, all of which will impact the economy. The weights of these variables are determined by simulations with the Federal Reserve's FRB/US model. An increase (decline) in the FCI implies a tightening (easing) of financial conditions. **Past performance is not a guarantee or a reliable indicator of future results.** Refer to Appendix for additional index, outlook and risk information.

The role of bonds in portfolios has not changed
The key tenets of fixed income after higher yields



Income / Total Return

- Higher yields likely lead to higher future returns, on top of potential price appreciation that bonds may offer via other active strategies

Equity Diversification

- Higher yields means further room to rally in a risk-off event
- Additionally, other high quality assets may begin to serve as effective core complements

Capital Preservation

- Higher yields means more ‘carry’ today to shield fixed income allocations from further rising rates or widening spreads

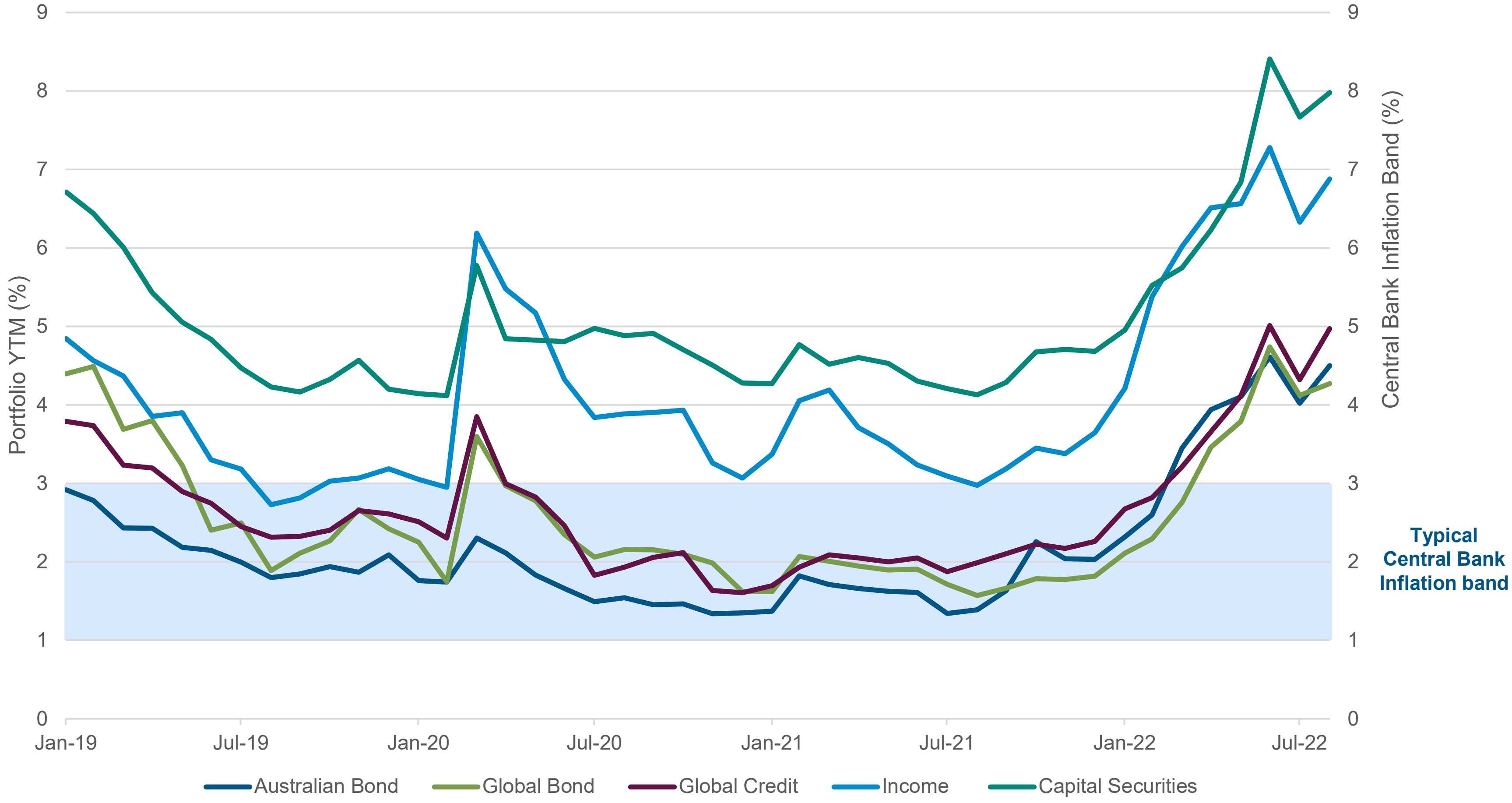
Tools Aimed to Improve Fixed Income Portfolio Outcomes

Broaden Opportunity Set	Active Management	Forward-Looking Approach (e.g. avoiding “timing traps”)

As of 31 March 2022. SOURCE: PIMCO. **For Illustrative purposes only**.
Refer to Appendix for additional investment strategy, outlook and risk information.

Income

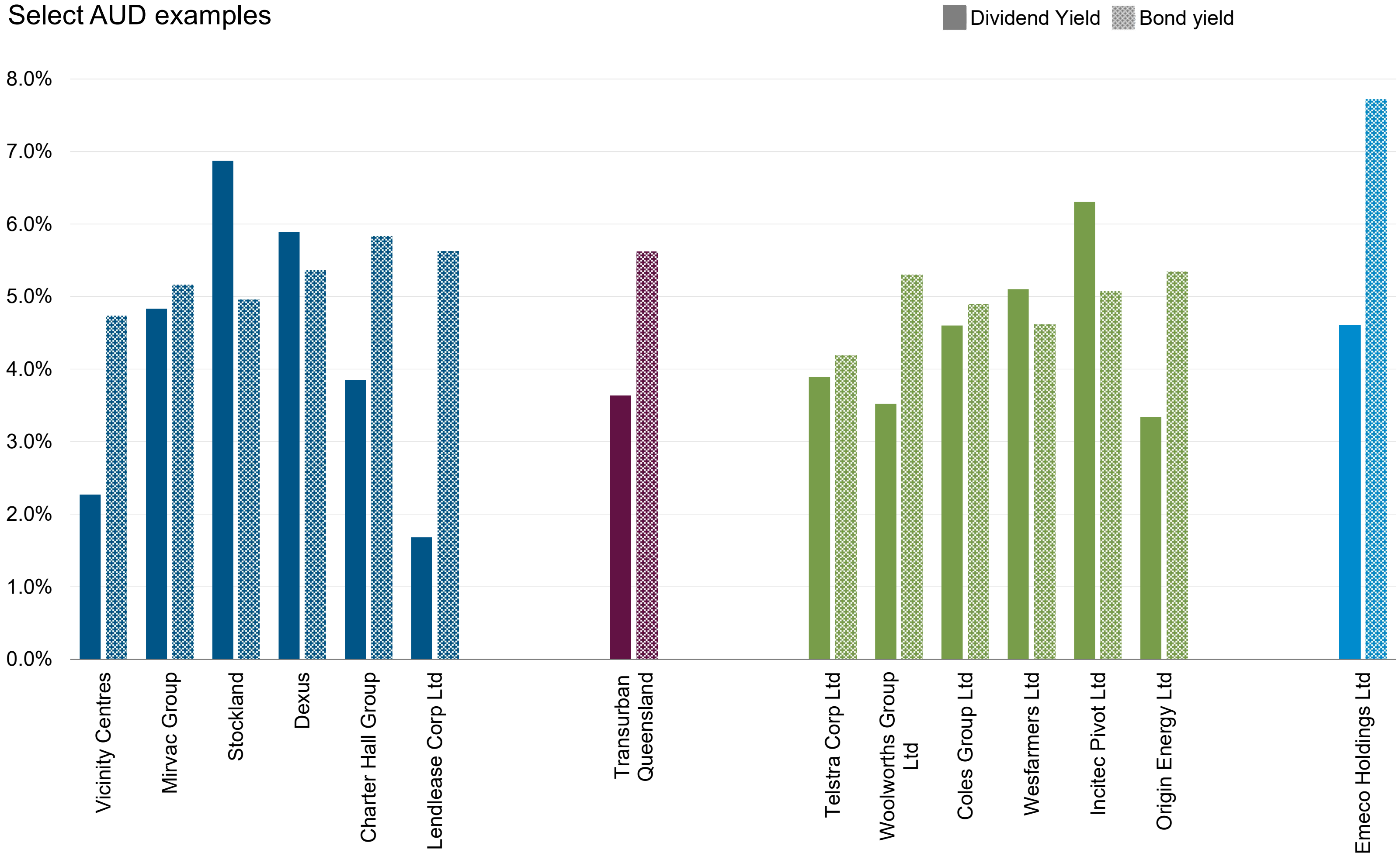
High quality bonds now providing attractive real yields



As at 31 August 2022
Source: PIMCO
Past performance is not a guarantee or a reliable indicator of future results.

Higher rates are beneficial to fixed income investors over the long-term
Select AUD bond yields look attractive vs dividend yields

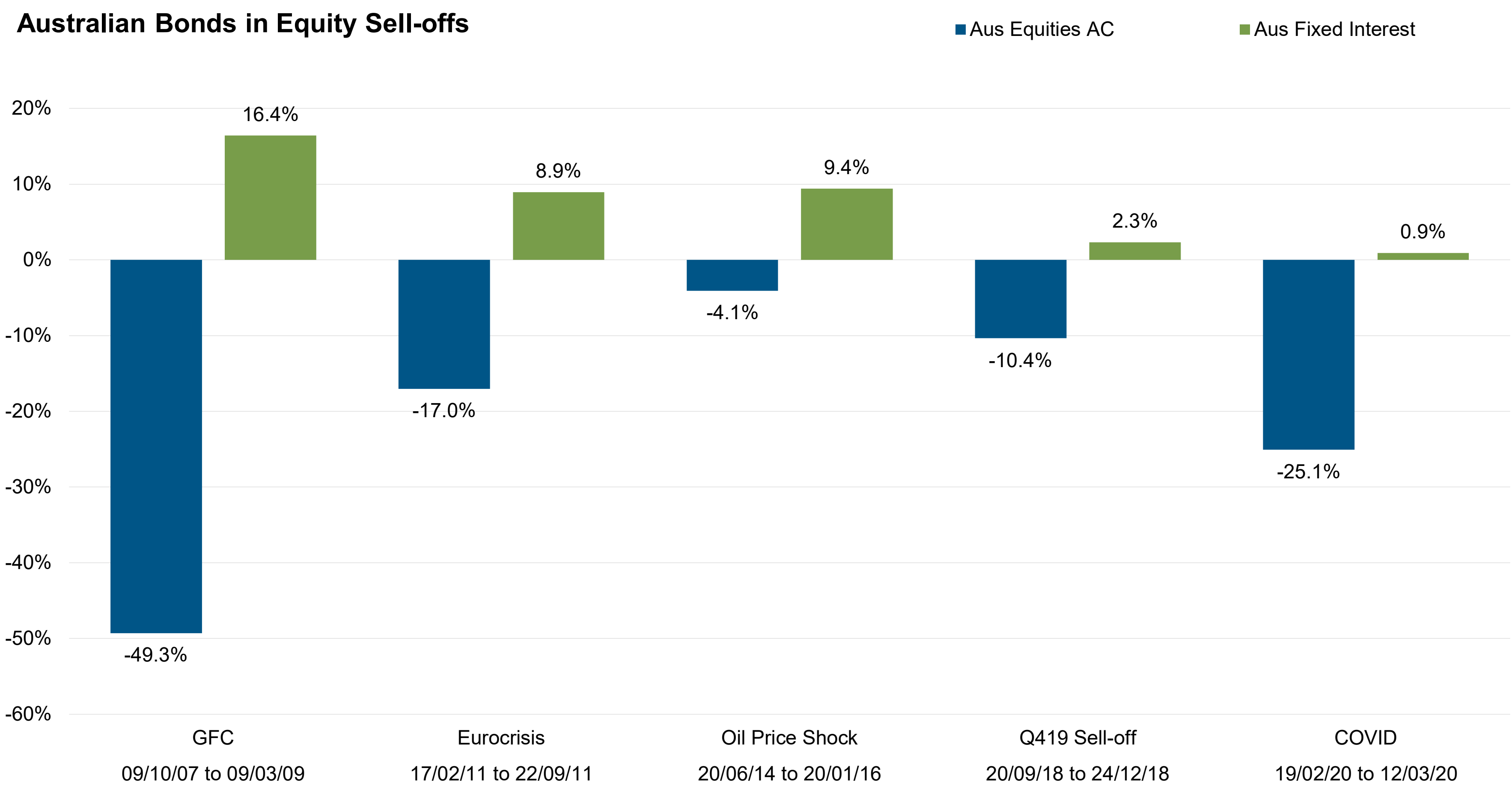
Dividend vs Bond Yields
Select AUD examples



As of 5 August 2022. SOURCE: Bloomberg, PIMCO.
Past performance is not a guarantee or a reliable indicator of future results.

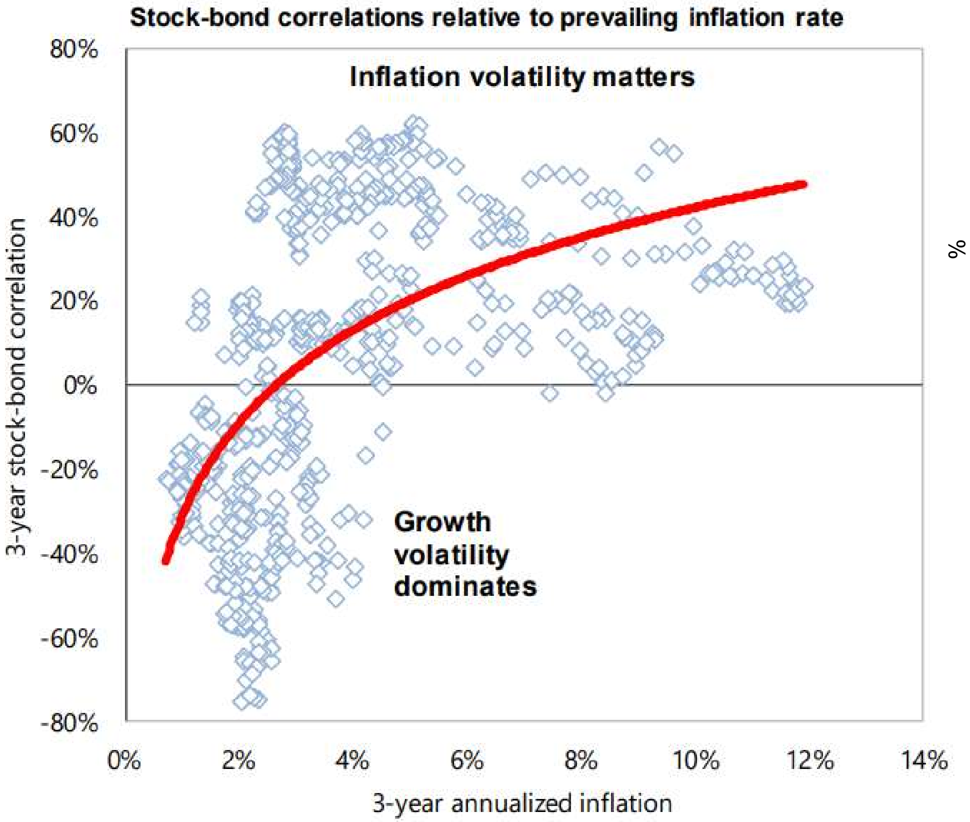
Diversification

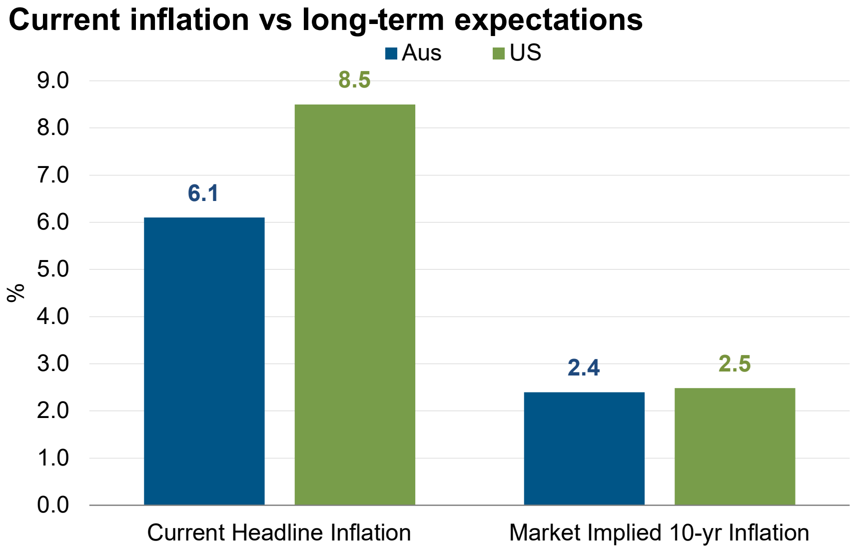
Higher yields today means bonds have further room to rally
Bond diversification during equity sell-offs

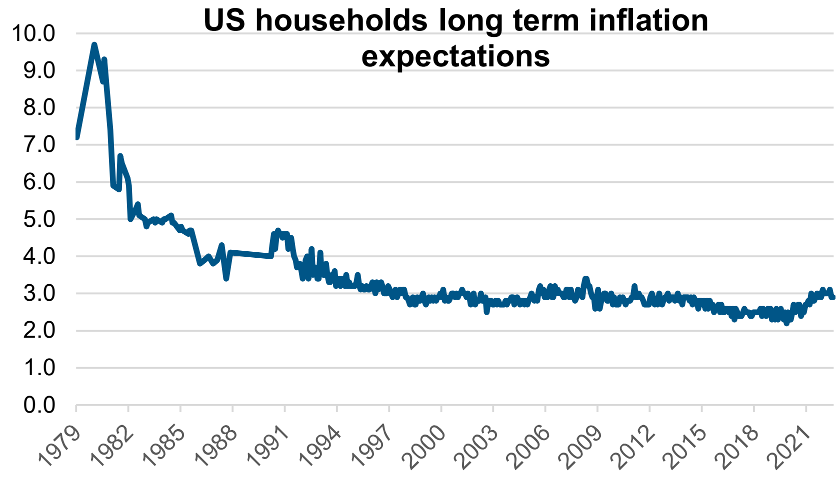


As of 31 December 2021
SOURCE: PIMCO, Morningstar
Charts are provided for illustrative purposes and are not indicative of the past or future performance of any PIMCO product.
Refer to the Appendix for additional index, investment strategy and risk information

Anchored inflation expectations enhance bonds' diversification appeal





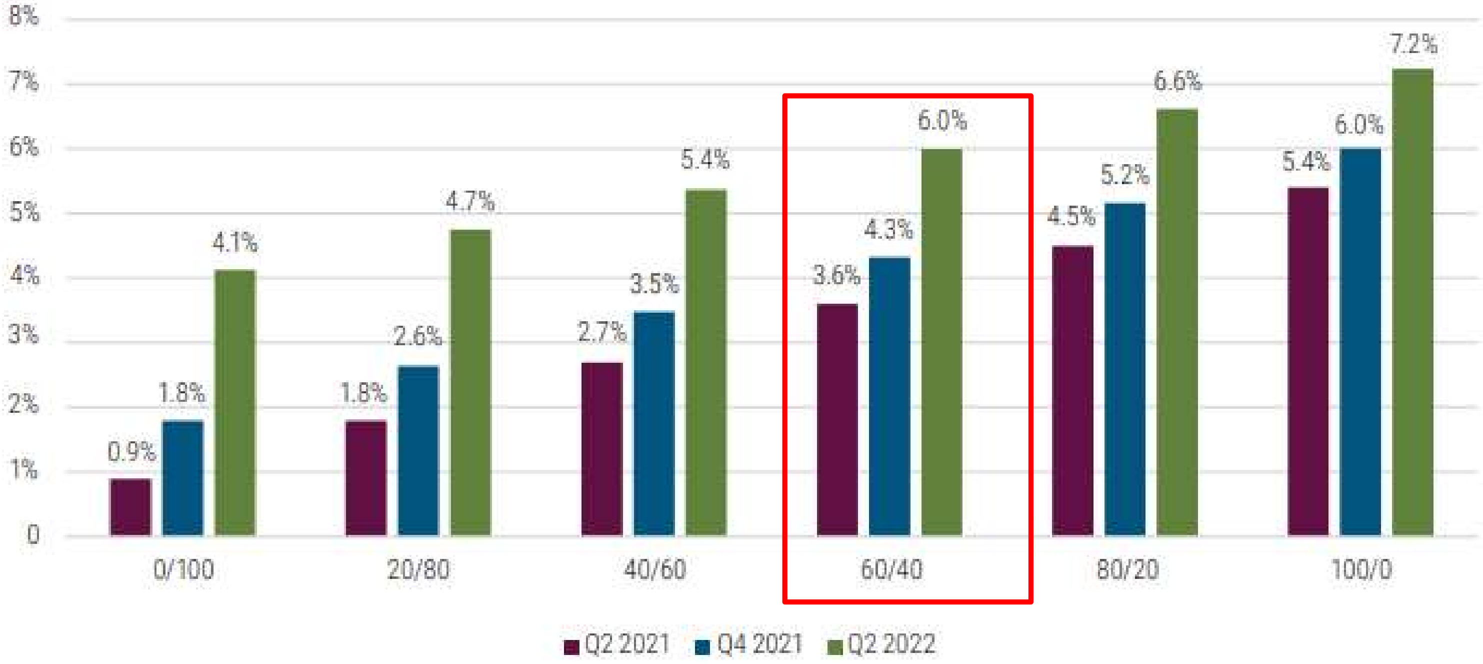


As of 30 June 2022. SOURCE: PIMCO, Haver, Federal Reserve Bank of New York, "Stocks, Bonds and Causality" (Baz, Sapra, Ramirez). Stocks represented by the S&P 500 Index, bonds represented by 10-year U.S. Treasuries, TIPS represented by simulated 10-year U.S. TIPS, inflation represented by the U.S. Consumer Price Index. Past performance is not a guarantee or a reliable indicator of future results. 1Stocks are proxied by E-mini S&P 500 Futures. Bonds are proxied by 10-year US Treasury Note Futures. Refer to Appendix for additional correlation, index and risk information.

As of 31 August 2022. Source: Bloomberg.
Market implied 10-year Inflation represented by 10-year breakeven rates
University of Michigan Consumer Survey: 5-10yr inflation expectations

60/40 portfolio

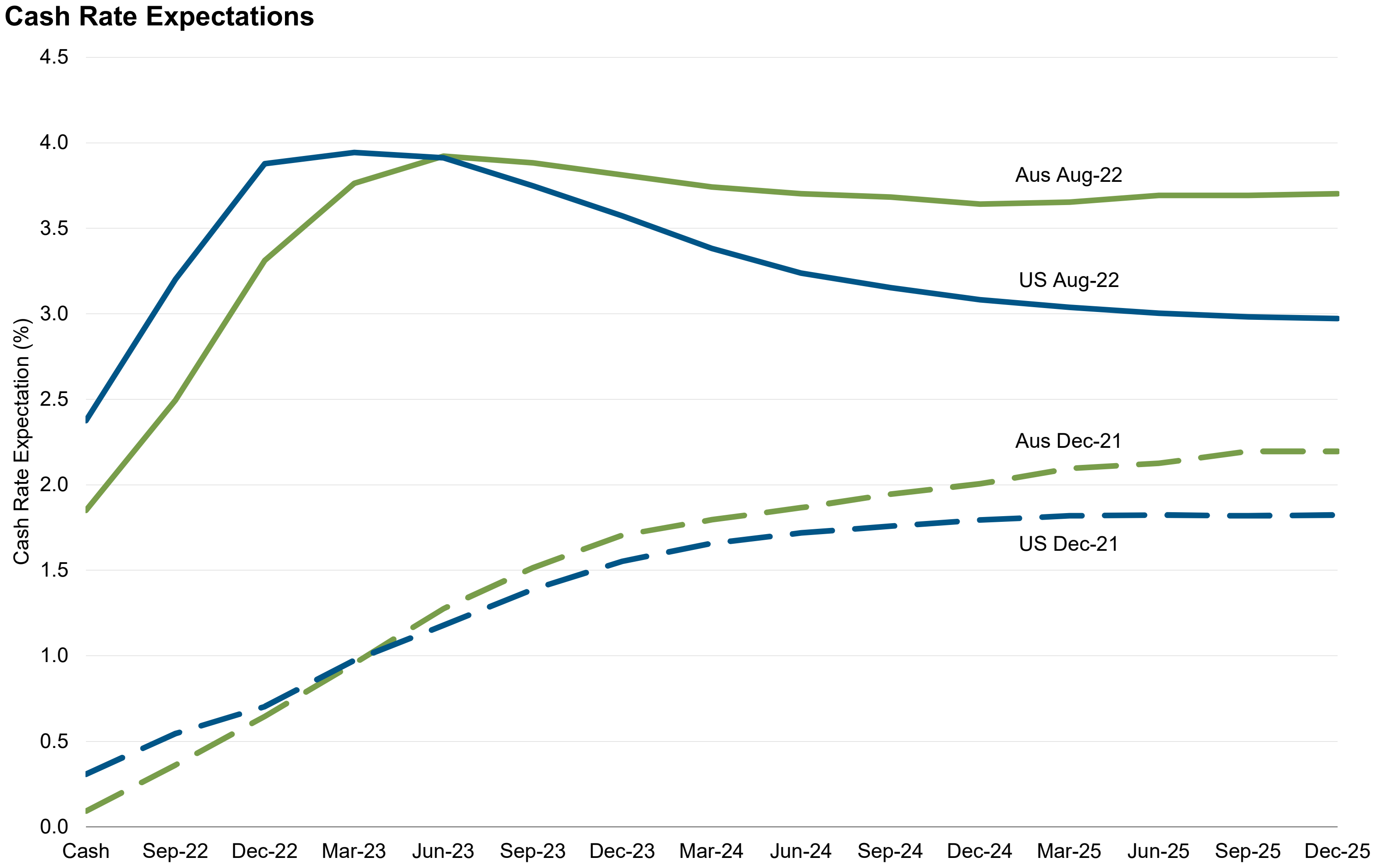
Forward looking expectations



Source: PIMCO as of 30 June 2022. **Hypothetical forecast for illustrative purposes only.**
Equity portion of the portfolio proxied by the S&P 500 Index; bonds proxied by the Bloomberg U.S. Aggregate Bond Index

Capital Preservation

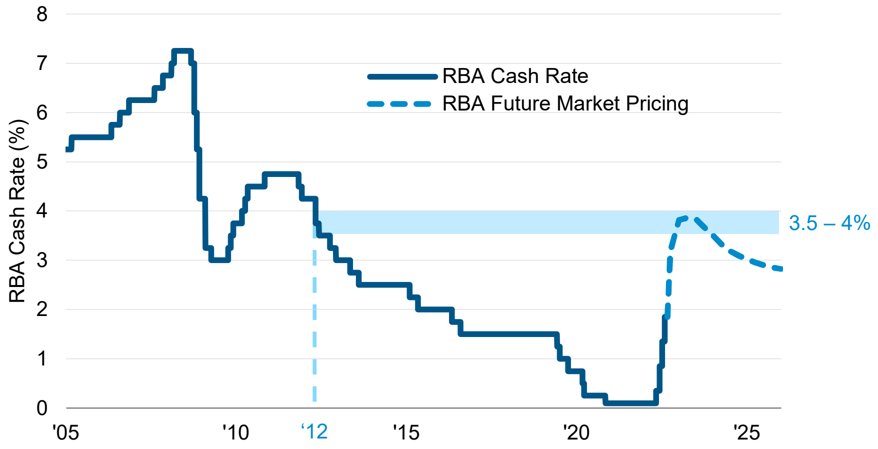
Expected central bank rate hikes reflected in bond prices today
Central bank policy: dramatic increase of cash rate expectations



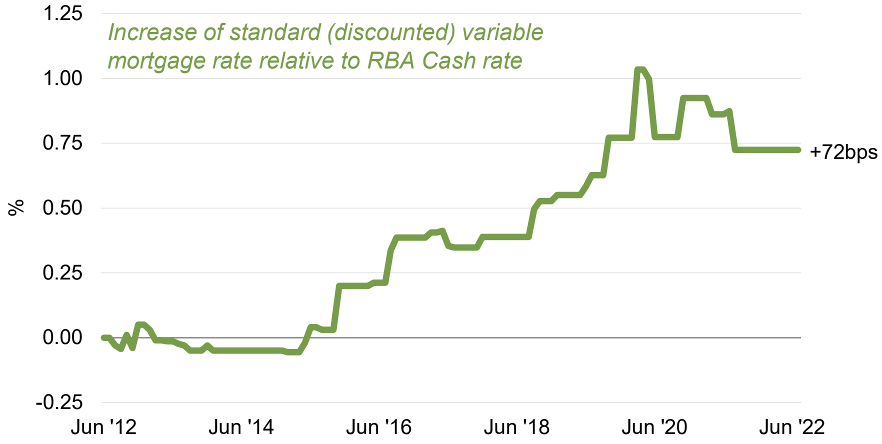
As of 31 August 2022. Source: Bloomberg. **For illustrative purpose only.**
Forecasts are based on proprietary research and should not be interpreted as investment advice, as an offer or solicitation, nor the purchase or sale of any financial instrument.

How restrictive will a 3.5% cash rate be in Australia?

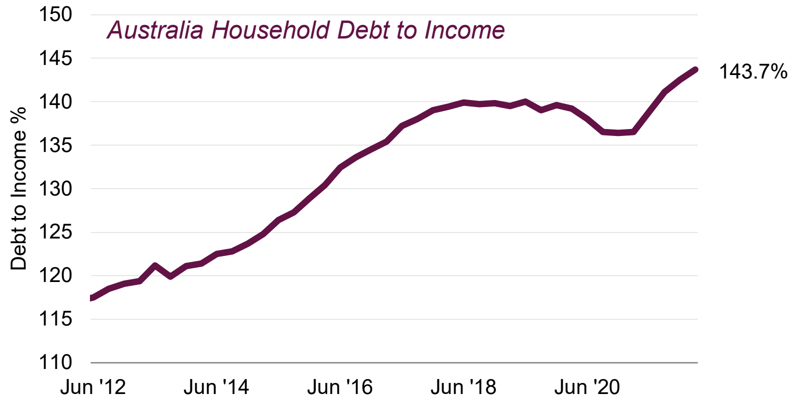
The market is pricing a 3.5 – 4% RBA cash rate in 2023, levels we haven't seen since 2012…



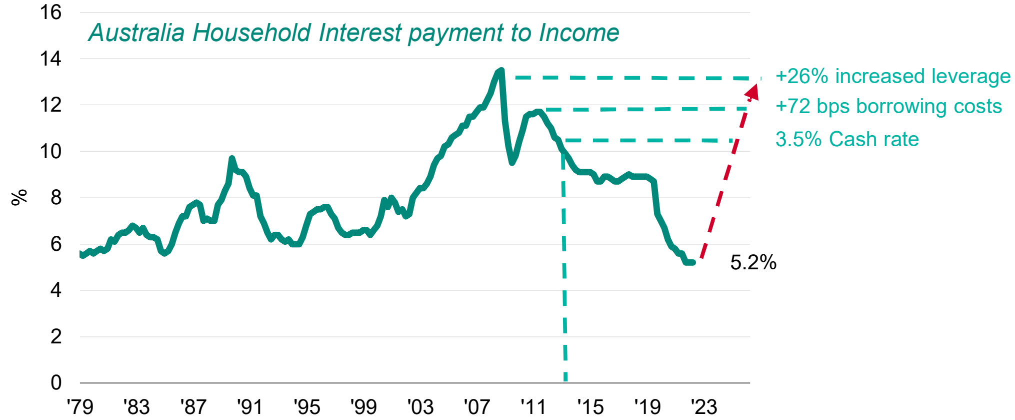
…but a 3.5% cash rate today is equivalent to a 4.22% cash rate in 2012 when factoring in higher end borrowing rates…



…and household leverage has also increased by 26% over that time



Which means a 3.5 – 4% cash rate in 2023 will be close to the most restrictive Australian households have experienced



As of 28 August 2022. Source: Bloomberg.

Past performance is not a guarantee or a reliable indicator of future results.

Refer to Appendix for additional index and risk information.

Saying goodbye to TINA

Key takeouts

- Bond markets have already significantly repriced to reflect further expected interest rate hikes
- Significant tightening in financial conditions will likely see growth slow materially next year, ***but****…*
- … elevated inflation and government debt means that the 'central bank put' will no longer be reliable for risky assets
- **Focus on building resiliency back into portfolios** - liquidity and diversification will be more important as we prepare to invest in a more challenging economic environment
- **It's time to say goodbye to TINA** – There Is No Alternative – as high quality bonds are now better placed to play their traditional role in portfolios of providing:
    - ➢ *Attractive income*
    - ➢ *Diversification for broader portfolios*
    - ➢ *Capital preservation*

Disclaimer