Have Managed Accounts made a difference through these times?

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IMAP
Institute of Managed Account Professionals

IMAP and COVID-19

- 2020 Events
  - Awards - August
  - InvestTech - September
  - Portfolio Management Conferences - November
- Webinars monthly

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About BetaShares

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Widest range of exchange trade products traded on the ASX

As at 30 June 2020

Over $12B

in assets under management

As at 30 June 2020

ADVISER SUPPORT

Australian founded and managed firm, all decisions relating to the model portfolio service reside with the local business, with support from local team.

SMA product profiles

Detailed quarterly reports

Personalised service for your advice practice
(if implemented via an SMA)

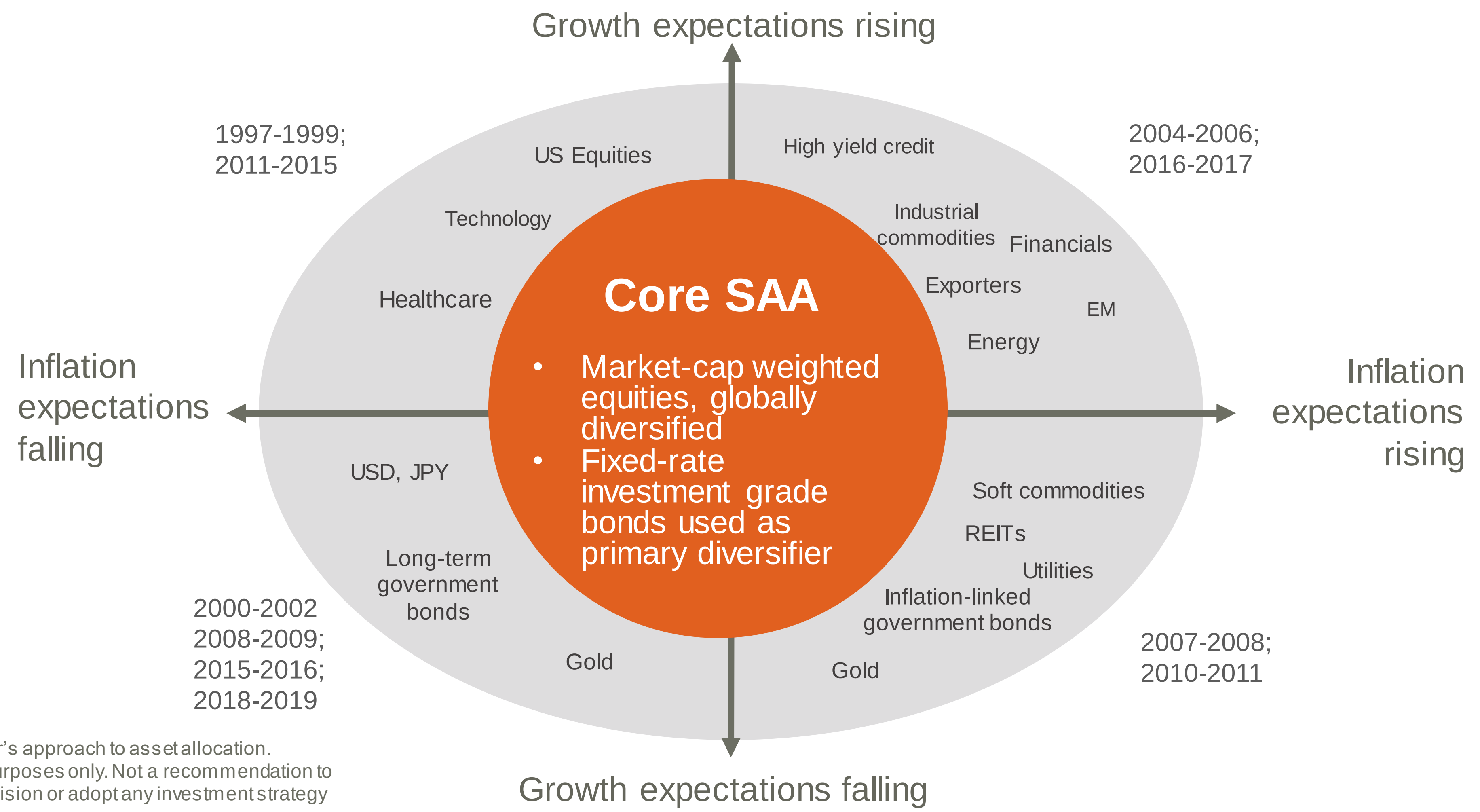
OBJECTIVE

Provide intelligent investment solutions, which help Australian investors meet their financial objectives.

BetaShares **Dynamic Asset Allocation ETF Model Portfolios** are available via SMAs on these platforms:

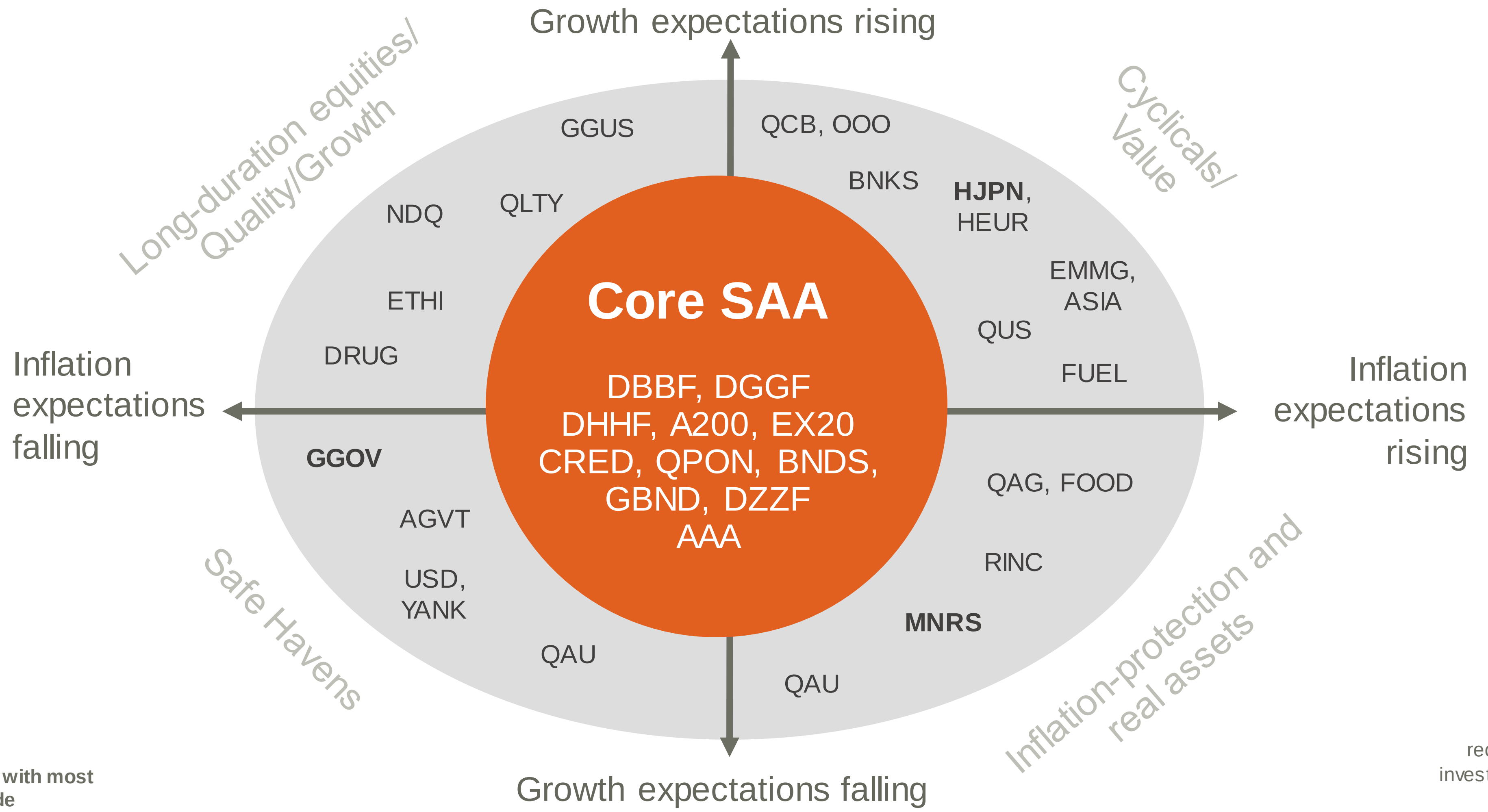
HUB24 · MACQUARIE · praemium · BT · netwealth · HARBOURWRAP

A better way to allocate dynamically*



*Modelled on Bridgewater's approach to asset allocation. Provided for illustrative purposes only. Not a recommendation to make any investment decision or adopt any investment strategy

A better way to allocate dynamically



Bold denotes exposures with most short-medium term upside

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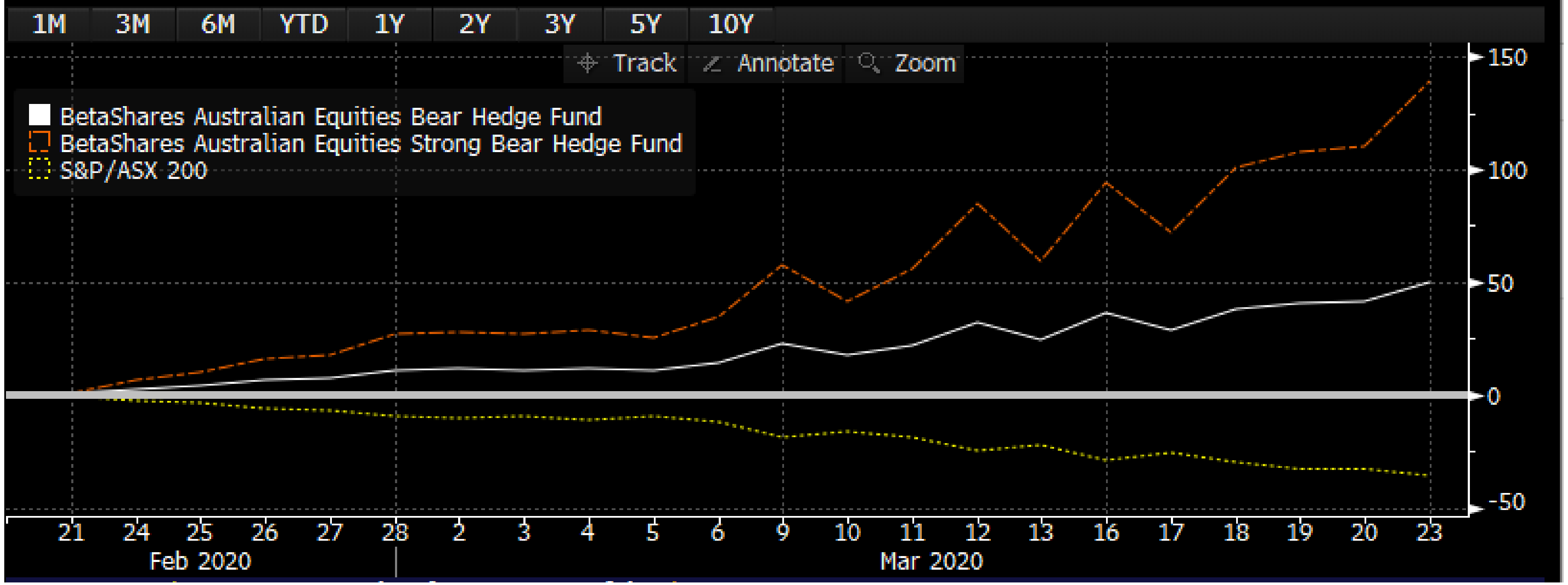
Short Funds

Range	02/20/2020 - 03/23/2020	Period Daily		No. of Period	32 Day(s)
Security	**Currency**	**Price Change**	**Total Return**	**Difference**	**Annual Eq**
1) BEAR AU Equity	AUD	49.81%	49.81%	-89.25%	9953.35%
2) BBOZ AU Equity	AUD	139.07%	139.07%		2076986%
3) AS51 Index	AUD	-36.53%	-35.96%	-175.03%	-99.38%



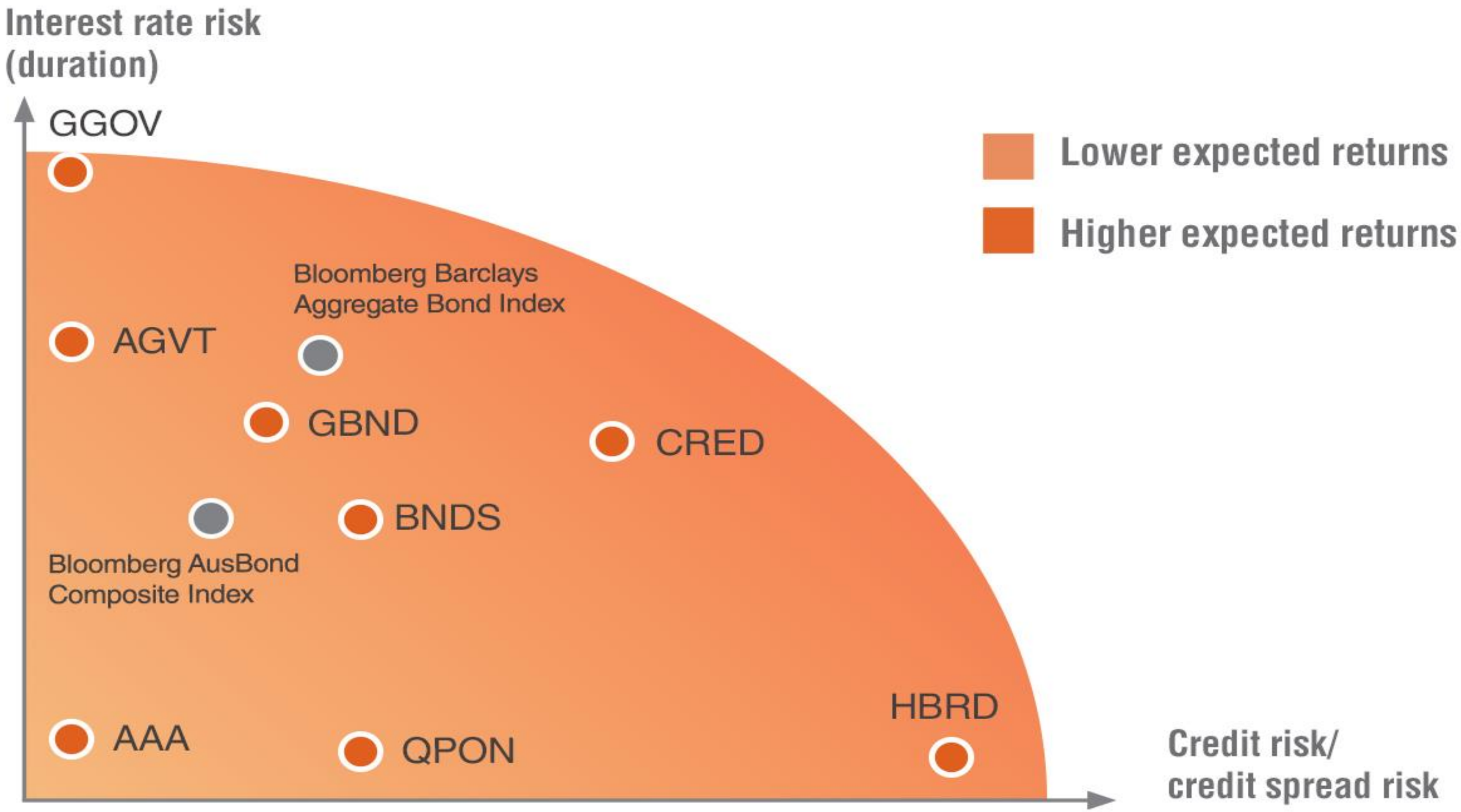
Source: ETFGI. Includes all exchange traded products.

BetaShares Gold Bullion ETF (QAU) – Currency Hedged: Effect of Currency Hedging

Gold Bullion Spot Price Performance A$ Hedged v Unhedged: December 2008 – July 2020

Source: Bloomberg
Past performance is not an indicator of future performance

Fixed Income Exposure Guide



Each Building Block Serves a Purpose

BetaShares Fixed Income Suite

As at 1 July 2020 *Past performance is not indicative of future performance.*	BetaShares Australian High Interest Cash ETF ASX: AAA	BetaShares Australian Bank Senior Floating Rate Bond ETF: QPON	BetaShares Australian Investment Grade Corporate Bond ETF: CRED	BetaShares Australian Government Bond ETF: AGVT	BetaShares Global Government Bond 20+ Year ETF – Currency Hedged: GGOV	BetaShares Active Australian Hybrids Fund (managed fund): HBRD
Permitted Assets	Cash	100% floating rate credit securities	100% senior investment grade fixed-rate Australian corporate bonds	75% Australian Federal and State Governments, 25% Supranational	100% long-maturity bonds issued by G7 nation governments.	Cash, Bonds, Subordinated Debt, Australian Hybrids
Current Interest Rate p.a	0.67%	-	-	-	-	-
Yield to Maturity p.a.	-	0.74%	2.58%	1.01%	1.06%	3.71% (gross)
Roll Pick Up (additional) p.a.	-	0.52%	1.10%	0.62%	0.28%	-
Expected Total Return p.a.	0.67%	1.26%	3.68%	1.63%	1.34%	3.71% (gross)
Average Maturity (yrs)	At call	3.84 yrs	7.53 yrs	8.80 yrs	27.28 yrs	-
Management Fee p.a	0.18%	0.22%	0.25%	0.22%	0.22%	0.55%
Trailing 12-month Return Actual p.a	1.16% p.a.	2.27% p.a.	3.76% p.a.	-	-	1.15% p.a.
Buy/sell spread	0.02% - 0.04%	0.06%	0.11%	0.14%	0.20%	0.30%
Distribution Frequency	Monthly	Monthly	Monthly	Monthly	Quarterly	Monthly
Withdrawal payment period	T+2	T+2	T+2	T+2	T+2	T+2
Average Credit Rating		A+	A-	AAA		
Net Assets ($A)	$1,976m	$713m	$352m	$19m	$2m	$726m

Portfolio Update 2020

9th March

- Defensive (Intra) - reduce exposure to floating rate bonds (QPON) in favour of gold (QAU), given pressure in credit markets and the likely benefit to gold from global monetary easing.

19th March

- Defensive (AA) - move to an overweight defensive asset position would be prudent given the now high likelihood of a deep global recession

23rd March

- Defensive (AA) – maintained overweight

1st July

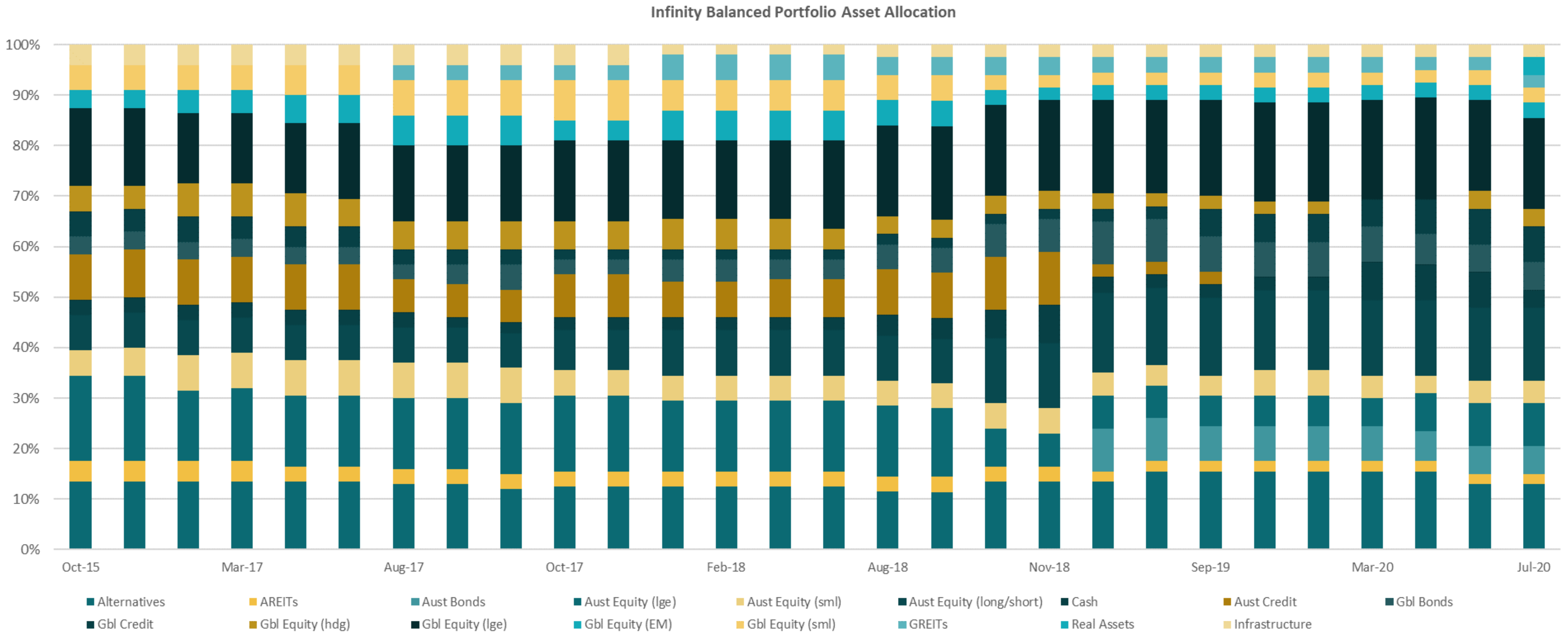
- Defensive (AA) – maintained overweight exposure to defensive assets; however, have modestly reduced the overweight

Portfolio Positioning

Investment Theme	Investment Strategy	Comment/Analysis
"U" shaped global recovery from COVID-19	Underweight growth vs. defensive assets.	Although global economic activity has rebounded somewhat following an easing of social distancing restrictions, we consider the ongoing recovery is likely to be slower than currently priced into equity markets. In particular, further significant declines in 2020 and 2021 earnings expectations seem likely, which all else constant, will push up already high equity valuations even further.
Potential $A weakness/ technology resilience	Bias to international equities over Australian equities within growth assets	Weaker global growth expectations could further weaken the $A while continuing to support the relative performance of major technology companies, due to their lower debt exposure and lower reliance on face-to-face customer interactions.
Extreme monetary stimulus	Favour fixed-rate bonds and gold within defensive assets	Low global bond yields are likely to continue to favour gold as an alternative 'safe haven' asset, as well as support higher returns from fixed-rate bonds relative to cash.

Current views as at June 30

Asset Allocation



Source: Bloomberg, Infinity Asset Management. Period from Oct 2015 to June 2020

INFINITY Asset Management